

██████████
Edisoft - Empresa de Serviços e Desenvolvimento
de Software, S.A.
Rua Calvet de Magalhães,245
2770-153 Paço de Arcos
Portugal

email with acknowledgement of receipt:

██████████
Lisbon,

18 OCT 2017

Subject: Call for tender EMSA/OP/16/2017

Ref: Your bid submitted on 19/09/2017

Dear Mr. ██████████

We acknowledge receipt of your bid for the tender EMSA/OP/16/2017. Your bid is currently being evaluated by the evaluation committee nominated for that call.

During the evaluation process, it was noted that some elements required further clarification from the bidder as described in Annex I.

In order to allow this committee to give a complete opinion with regards to the exclusion, selection criteria announced in the tender specifications, we would like to receive within 5 working days of the receipt of this email the requested clarifications as described in Annex I.

Your answer should be sent by post (with scanned/pdf copy by email) to the following address:

Evaluation Committee

Call EMSA/OP/16/2017

European Maritime Safety Agency

Praça Europa 4, 1249-206 Lisbon, Portugal

Email: OPEN162017@emsa.europa.eu

Please note that the clarification requested should not lead to any modification in the offer already submitted.

Yours sincerely,

██
Chairperson of the Evaluation Committee

Annex I – Clarification request

1. **Price offer for Module 2:** in your offer on page 6 of part E you [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

2. **Section 14.4.1** [REDACTED]

a. [REDACTED]

[REDACTED]

b. [REDACTED]

c. [REDACTED]

[REDACTED]

Rua Calvet Magalhães, 245
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Evaluation Committee
Call EMSA/OP/16/2017
European Maritime Safety Agency (EMSA)
Praça Europa 4
1249-206 Lisbon, PORTUGAL
e-mail : OPEN162017@emsa.europa.eu

Réf. : 424/17

Paço de Arcos, 23 October 2017

Subject: Call for Tender EMSA/OP/16/2017 – answer to request for clarification

Dear Sirs,

In response to your letter dated 18 October 2017 and your request for clarification, we would herewith like to provide you with the following explanations:

1. Price Offer for Module 2

in your offer on page 6 of part E you

[REDACTED]

Answer EDISOFT:

[REDACTED]

Page 1



A THALES Group Company

2. Section 14.4.1 [REDACTED]

under point a)

[REDACTED]

... (see other points further below)

Please provide such missing information or confirm that you withdraw from the offer the staff members that do not fulfil the requirements.

Answer EDISOFT: Concerning this requirement [REDACTED]

[REDACTED]

Please find the following [REDACTED]

[REDACTED]

Since October 2012, [REDACTED]

- Project [REDACTED]

- [REDACTED]

- [REDACTED]

- [REDACTED]

- [REDACTED]

[REDACTED]

- Project [REDACTED]
 - [REDACTED]
- Project [REDACTED]
 - [REDACTED]

[REDACTED]

[REDACTED]

- [REDACTED]
- [REDACTED]
- Projects [REDACTED]
 - In the scope of this project, [REDACTED]
- Project [REDACTED]
 - Based on the user requirements, [REDACTED]
- Project [REDACTED]
 - Based on [REDACTED]
- [REDACTED]

[REDACTED]

- Project [REDACTED]
 - [REDACTED]
- Project [REDACTED]
 - [REDACTED]
- Project [REDACTED]
 - [REDACTED]

[REDACTED]

[REDACTED]

- Project [REDACTED]
 - [REDACTED]
 - [REDACTED] was the main actor in the analysis and specification of interfaces for mission management and report generation (*dossiers d'objectif*).
- Project [REDACTED]
 - In the scope of this [REDACTED]
 - [REDACTED]

- Project [REDACTED]
 - The goal of this [REDACTED]
 - [REDACTED]

- Project [REDACTED]
 - [REDACTED]
 - [REDACTED]

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

[REDACTED]



- Project [REDACTED]
 - See summary above [REDACTED] [REDACTED] [REDACTED]
[REDACTED]
- Project [REDACTED]
 - This is the [REDACTED]
[REDACTED]
 - [REDACTED]
- Project [REDACTED]
 - [REDACTED]
 - [REDACTED]
- [REDACTED]
- [REDACTED]

[Redacted]

[Redacted]

Answer EDISOFT: [Redacted]
[Redacted]

However, [Redacted]
[Redacted]
[Redacted]

[Redacted]

Answer EDISOFT: [Redacted]
[Redacted]

- [Redacted]
- [Redacted]

- Project [Redacted]
[Redacted]

- [Redacted]

- [Redacted]
- [Redacted]
- [Redacted]

○ [REDACTED]

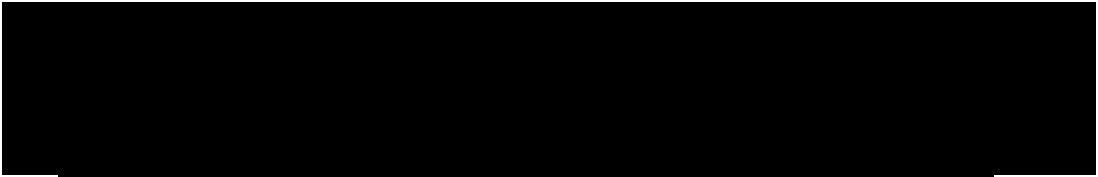
under point b)

[REDACTED]

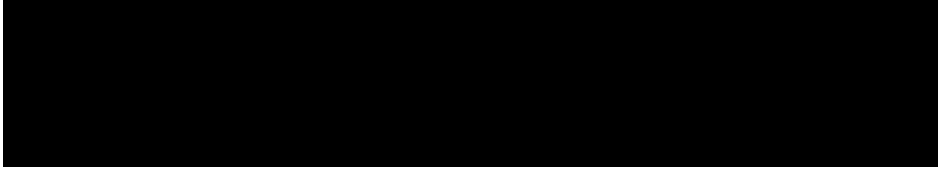
Answer EDISOFT: [REDACTED]

[REDACTED]

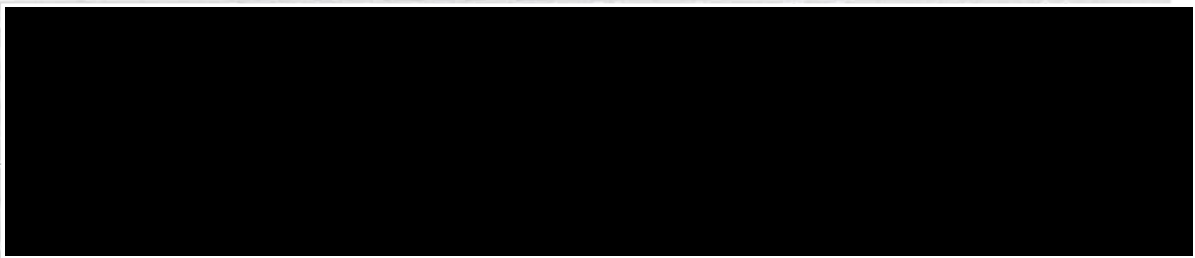
- Client: [REDACTED]
[REDACTED]
- Client: [REDACTED]
 - [REDACTED]
 - [REDACTED]
- Client: [REDACTED]
 - [REDACTED]
 - [REDACTED]
- Client: [REDACTED]
 - [REDACTED]
 - [REDACTED]
- Client: [REDACTED]
 - [REDACTED]
 - [REDACTED]
- Client: [REDACTED]
 - [REDACTED]
 - [REDACTED]
- Client: [REDACTED]
 - [REDACTED]



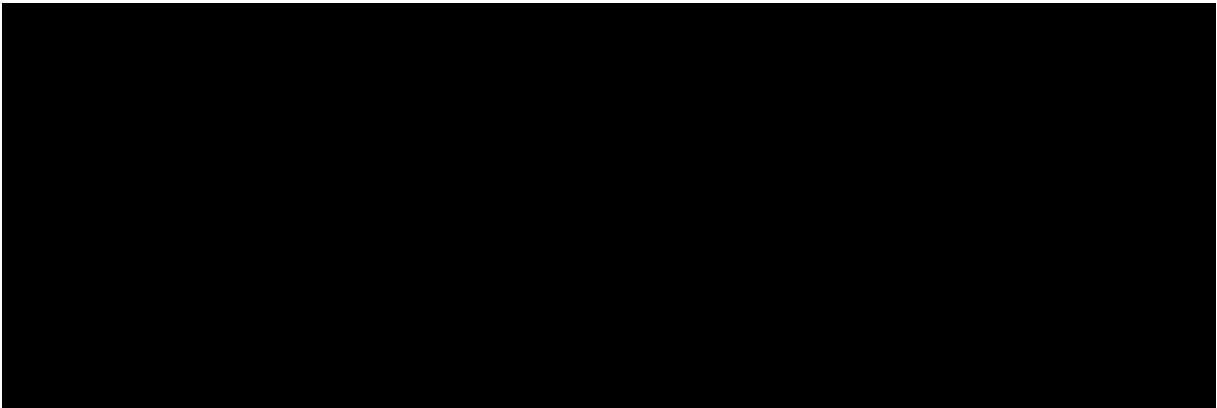
- Client:
 -
 -



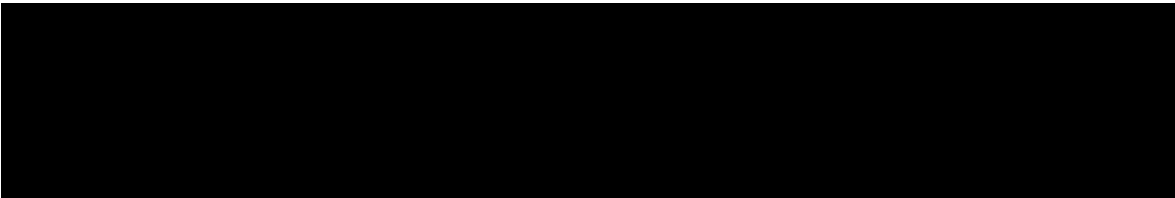
under point c)



Answer EDISOFT:



- Project



- Project [REDACTED]

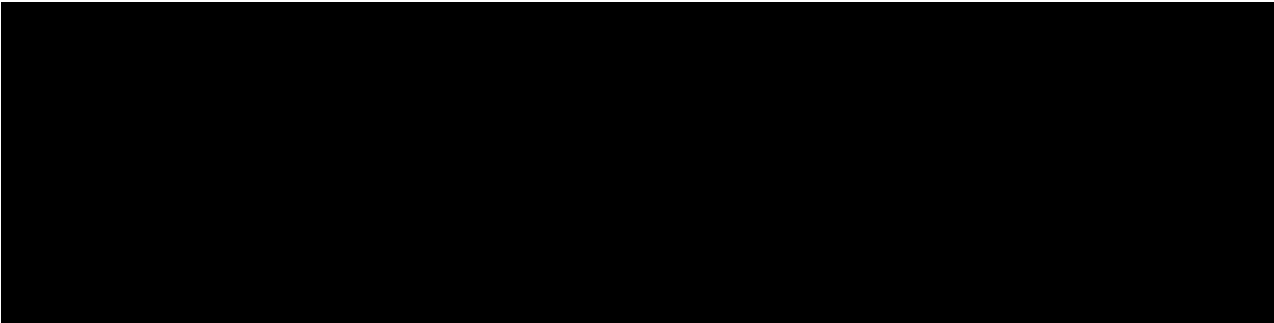
[REDACTED]

- [REDACTED]

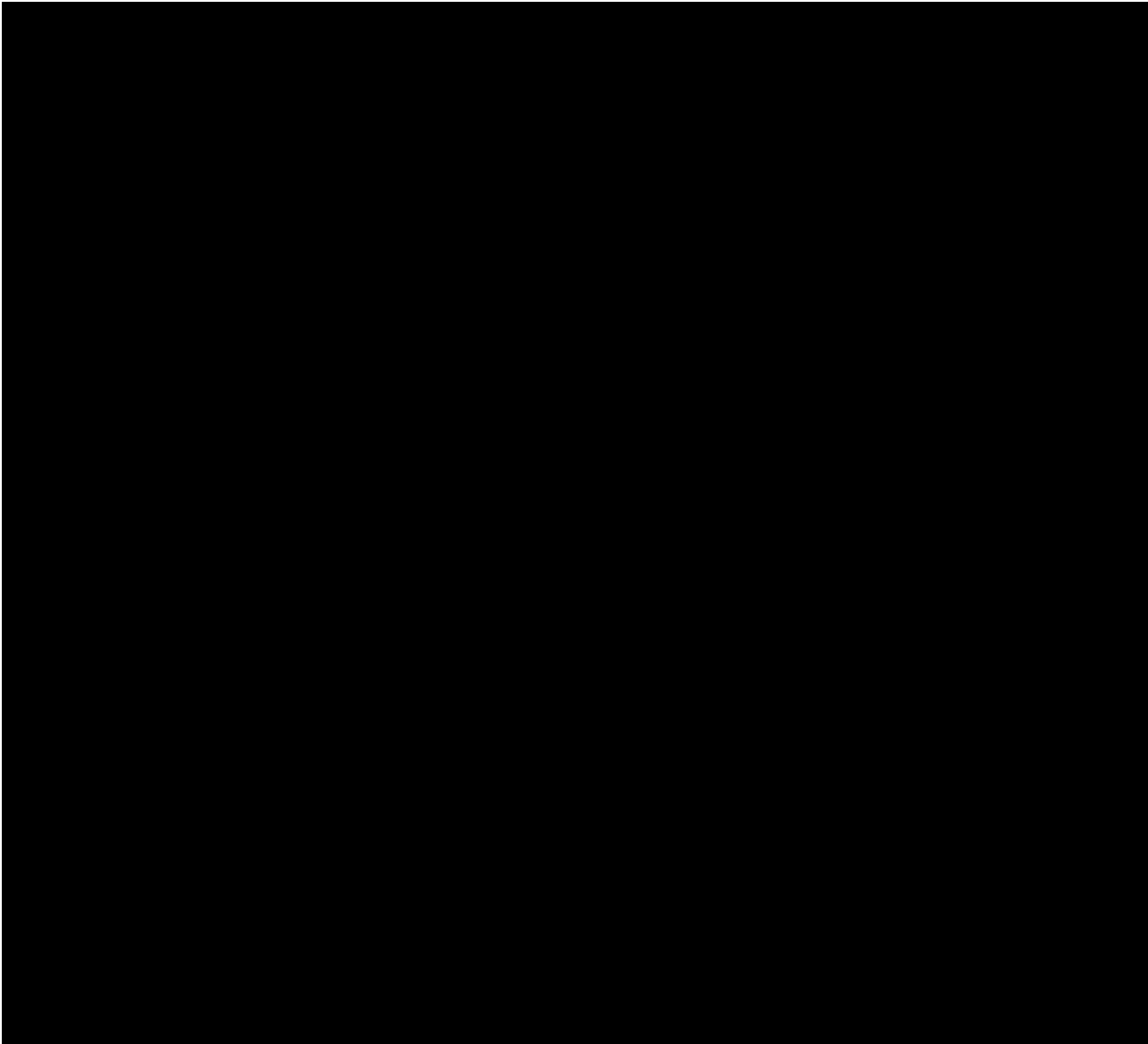
- [REDACTED]
- [REDACTED]

[REDACTED]





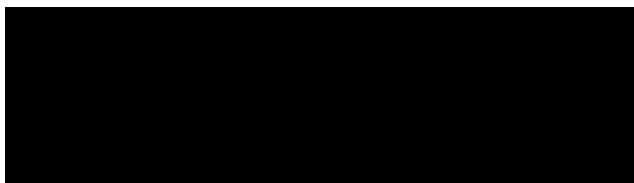
Answer EDISOFT:



We remain at your disposal for any further clarification that EMSA deems necessary.

Yours sincerely

Edisoft, Empresa de Serviços e
Desenvolvimento de Software, S.A.



Chairman of the Board of Directors

[REDACTED]
Edisott - Empresa de Serviços e Desenvolvimento
de Software, S.A.
Rua Calvet de Magalhães, 245
2770-153 Paço de Arcos
Portugal

email with acknowledgement of receipt:

[REDACTED]

Lisbon, 23 NOV 2017

Subject: Call for tender EMSA/OP/16/2017

Ref: Your bid submitted on 19/09/2017

Dear [REDACTED]

With regards to your bid for the tender EMSA/OP/16/2017 and subsequent clarification letter dated 24 October 2017, the evaluation committee nominated for that call noted that some elements still required further clarification in order to allow the committee to give a complete opinion with regards to the selection criteria announced in the tender specifications.

We would therefore like to receive within 5 working days of the receipt of this email the requested clarification as described in Annex I.

Your answer should be sent by post (with scanned/pdf copy by email) to the following address:

Evaluation Committee

Call EMSA/OP/16/2017

European Maritime Safety Agency

Praça Europa 4, 1249-206 Lisbon, Portugal

Email: OPEN162017@emsa.europa.eu

Please note that the clarification requested should not lead to any modification in the offer already submitted.

Yours sincerely,

[REDACTED]

Chairperson of the Evaluation Committee

Annex I – Clarification request

 **Economic and Financial Capacity – Selection Criteria**

The evaluation committee noted that



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Evaluation Committee
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1249-206 Lisbon, PORTUGAL
e-mail : OPEN162017@emsa.europa.eu

Réf. : 464/17

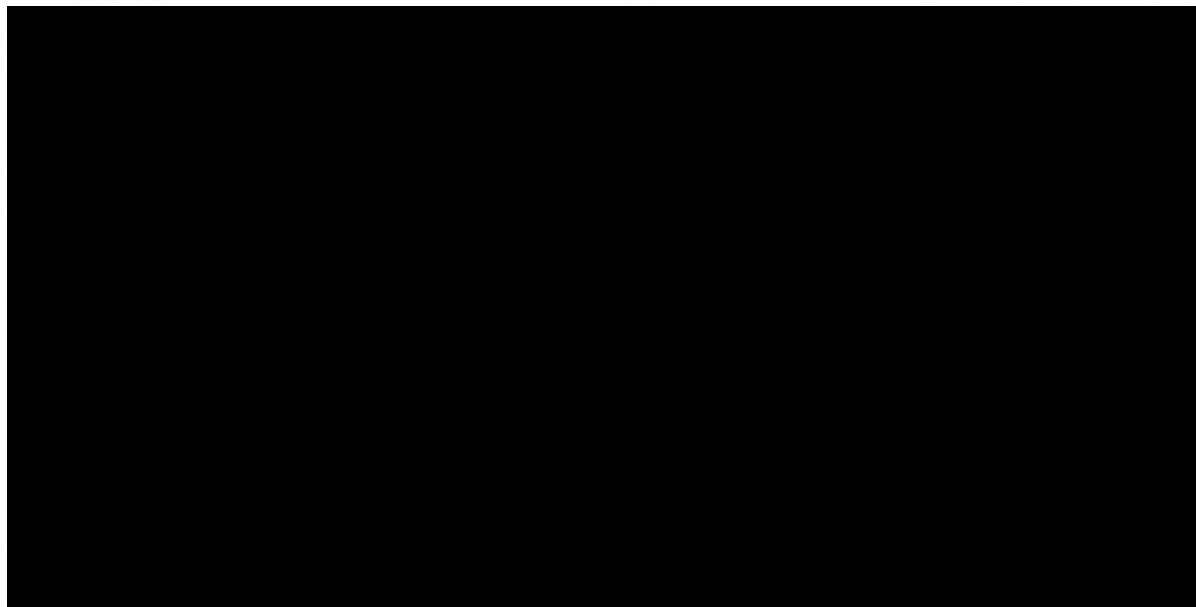
Paço de Arcos, 24 November 2017

Subject: Call for Tender EMSA/OP/16/2017 – answer to request for clarification 2

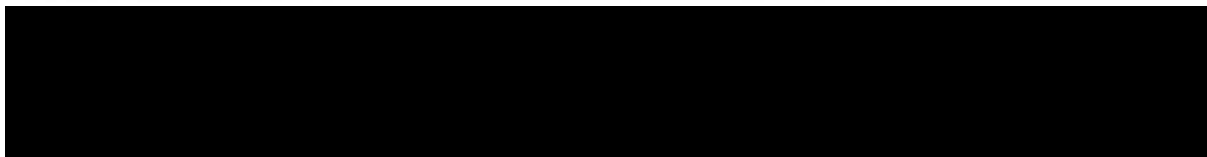
Dear Sirs,

In response to your letter dated 23 November 2017, we would herewith like to provide you with the following clarifications:

1. Economic and financial Capacity – Selection Criteria



Answer EDISOFT/ACS:





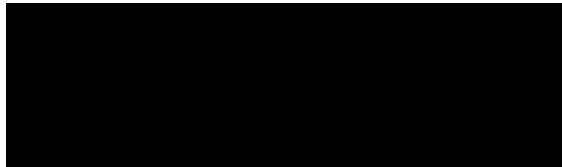
Answer EDISOFT/ACS:



We remain at your disposal for any further clarification.

Yours sincerely

**Edisoft, Empresa de Serviços e
Desenvolvimento de Software, S.A.**



Chairman of the Board of Directors

[Redacted]

Edisoft - Empresa de Serviços e Desenvolvimento
de Software, S.A.
Rua Calvet de Magalhães, 245
2770-153 Paço de Arcos
Portugal

email with confirmation of receipt:

[Redacted]

Lisbon, 05 DEC 2017

Subject: Call for tender EMSA/OP/16/2017
Contract Number: 2017/EMSA/OP/16/2017

Dear [Redacted]

We are pleased to inform you that your bid has successfully passed the evaluation of the above framework contract.

This letter informing you of the award of the contract does not constitute a commitment on the part of EMSA. As the contracting authority, we may, until such time as the contract is signed, cancel the procurement procedure without this entitling you to any compensation.

A letter has also been sent today to the unsuccessful tenderers, informing them that they may obtain additional information from us, including the characteristics and relative advantages of your tender, as well as your name.

The contract can only be signed by EMSA after a period of 10 days from the day following the date on which this letter is sent. Any contract signed before the end of this period shall be null and void. If requests, or comments made by the unsuccessful tenderers or any other relevant information justifies it, EMSA reserves the right to suspend signing the contract to allow further examination. In this case, you will be informed within three working days.

Please find enclosed two copies of the Framework contract and two copies of Specific Contract n° 1, where you should check that your personal details (in particular bank account details) have been properly included. Please then initial every page of each copy, sign the contract and return both copies, signed, at the following address within 10 days from the day following the date on which this letter is sent:

European Maritime Safety Agency [Redacted] Praça Europa, 4 1249-206 Lisboa Portugal

Please provide also the relevant documentary evidence demonstrating that the exclusion criteria referred to in the specifications are met and confirming the declaration on honour provided with your offer.

As indicated in our letter dated 23 November 2017, please provide an additional guarantee regarding the financial capacity of ACS.

The Power of Attorney signed by ACS on 4 September 2017 is restricted to the submittal of the documents relevant to the tender. Such Power of Attorney does not grant powers to Edisoft to sign the contract on behalf of the consortium. Please provide us with a relevant Power of Attorney.

May I also draw your attention to the following:

- a) if the valid documentary evidence confirming the declaration on honour and the additional guarantee is not sent to the above address by the above-mentioned deadline
or
- b) if the contract is not returned to the above address, duly dated and signed by the authorised person indicated on page 1 of the contract before this same deadline
or
- c) if you make any change to the wording of the contract or its annexes,

EMSA may refuse to sign the contracts and, if appropriate, award it to another tenderer or cancel the procedure.

A copy of the contracts will be sent back to you once it has been signed and dated by EMSA.

Implementation of the contracts may not start before the contract is signed by both parties.

The Agency would like to thank your organisation for your efforts so far and it is looking forward to co-operating with you on this interesting project during the coming period.

Yours sincerely,

A large black rectangular redaction box covering the signature area.

Executive Director

Enclosure: 2 copies of the Framework Contract.
2 copies of Specific Contract n° 1.