

[Redacted]

Leonardo - Finmeccanica S.p.A.
Leonardo Helicopters
Piazza Monte Grappa 4
00195 Roma
Italy

Registered mail

Lisbon, 31 OCT 2017

**Subject: Mobilisation alert for RPAS services –December 2017
Italy**

Ref. Framework Contract 2017/EMSA/OP/12/2016-Lot 3

Dear [Redacted]

In the framework of the contract under reference, the present letter serves as a mobilisation alert to your company for RPAS operations in Italy, tentatively starting on 11 December 2017 for an initial period of one month, and the possibility for extension to an additional period of two months. Please find enclosed the copy of Form 002 – request from the Italian Authorities for more detail on the planned operation.

The mobilisation is conditional to [Redacted]

[Redacted] The [Redacted] contract for this operation will be sent to you shortly for Leonardo's signature, but will be signed by EMSA only when these three elements will be achieved.

For the purpose of starting the preparations for the operations in Italy, we kindly invite you to participate in a site visit with the Italian authorities and EMSA before end of November, the date of which will be agreed by email as soon as possible.

It is herewith also requested a time plan for the setup of the operation and on the activities needed to make the system ready to operate ([Redacted]) within one week from the date of this letter ([Redacted]).

Yours sincerely,

[Redacted Signature]


Enclosure: Form 002 for the Italian Operation

FORM 002- RPAS OPERATIONAL SERVICE OUTLINE

Please complete the following form, including the details of your mandated authority (under an EU or EFTA Member State), in order to request Remotely Piloted Aircrafts (RPAs) Services.

Completed forms are to be signed and submitted to EMSA using the address:

RPAS@emsa.europa.eu

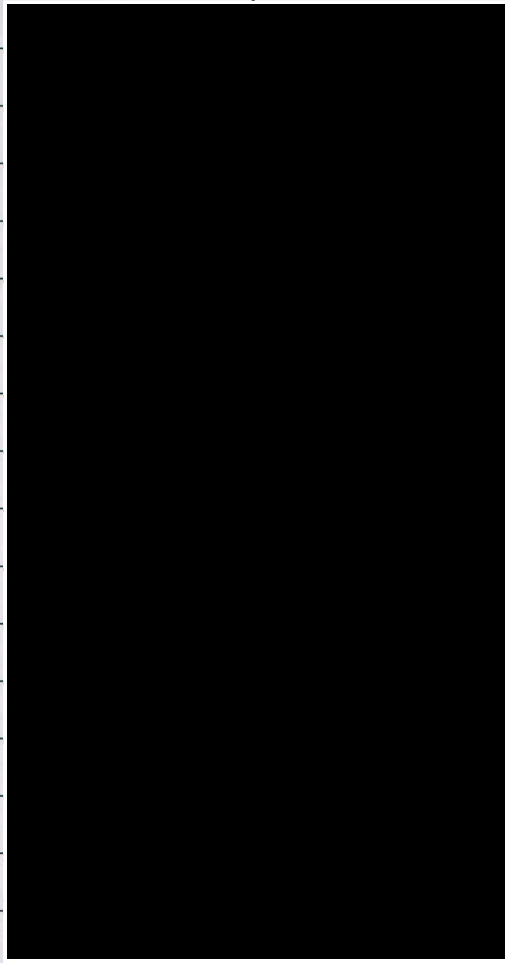
1. Deployment identificationⁱRPAS operations in Italy for **2.** 
**3. Requesting Organisationⁱⁱⁱ**Name of organisation 


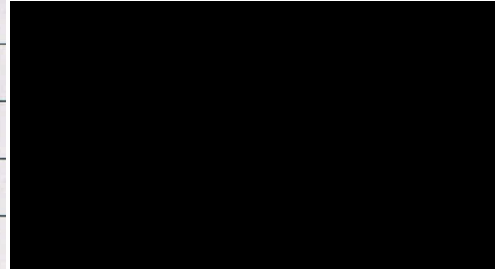
Country

Italy


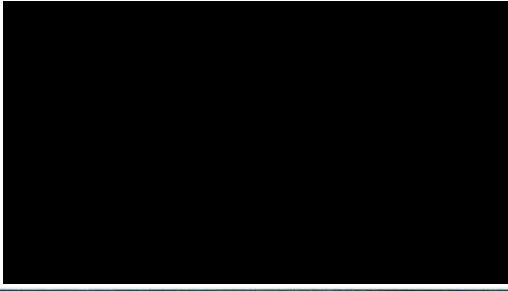
4. Detailed service description^{iv}


5. Deployment site^v


ICAO Airport name (TBC)	
Coordinates	
Airstrip dimensions	
Airstrip heading	
Airstrip surface	
Distance to the coast	
Services available	
To be defined after site visit	
Area	
Additional remarks	On site logistics to be determined after site visit See Appendix B for map of deployment site

6. Area of Operation ^{vi}		
6.1. Area of Interest		
Coordinates of the area of interest	1	
	2	
	3	
	4	
	5	
	6	
	7	
	8	
Flight levels in the Area of interest		Max.: Min.:
6.2. Corridor		
Coordinates of the transit corridor (if needed)	1	
	2	
	3	
	4	
Flight levels in the corridor		
6.3. Safety		
Safety distance surrounding the area of interest (zoter)		
Prohibited Areas inside the Aol (if need)		<input type="checkbox"/> Annexed (coordinates)
Limitations		To be carefully discussed at a later stage with CAA before the start of operations
6.4. Additional information		
Grafical representation of Aol		<input checked="" type="checkbox"/> Annexed (map) See Appendix C
Additional remarks		

7. Service parameters ^{vii}

Deployment start date	15 November 2017
Deployment final date (or approx. duration of operations)	Three months
Foreseen flight hours per day	Up to 
Expected night operations	
Additional remarks	

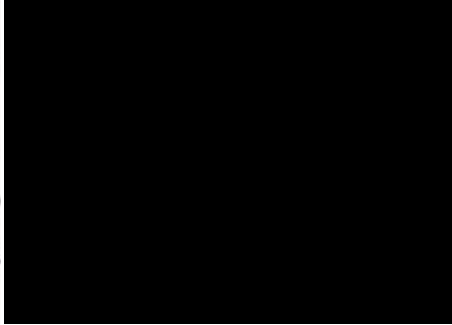
8. Airspace definition and requirements ^{viii}

Segregated Airspace		
Local ATS Unit		
ATS Communication		Telephone
		Radio comm
Flight information service		
Transponder		
Additional remarks		

Date:

09 OTT. 2017

Signature:



Name, title:

(

The requested starting date and final date are both pending clearance from relevant authorities as well as further dialogue with EMSA.

Appendix A: List of contacts

1. Requesting organisation contact details	
Organisation	
Name	
Function	
Tel.	
e-mail	

2. Operations manager	
Organisation	
Name	
Function	
Tel.	
e-mail	

3. Civil Aviation Authority contact details	
Organisation	TBD
Name	
Function	
Tel.	
e-mail	

4. Air Navigation Service Provider contact details ^{ix}	
Organisation	TBD
Name	
Function	
Tel.	
e-mail	

5. Airport contact person

Organisation TBD

Name

Function

Tel.

e-mail

6. EMSA operations manager

Organisation

Name

Function

Tel.

e-mail

7. RPAS provider contact details

Company To be determined shortly based on operation definition

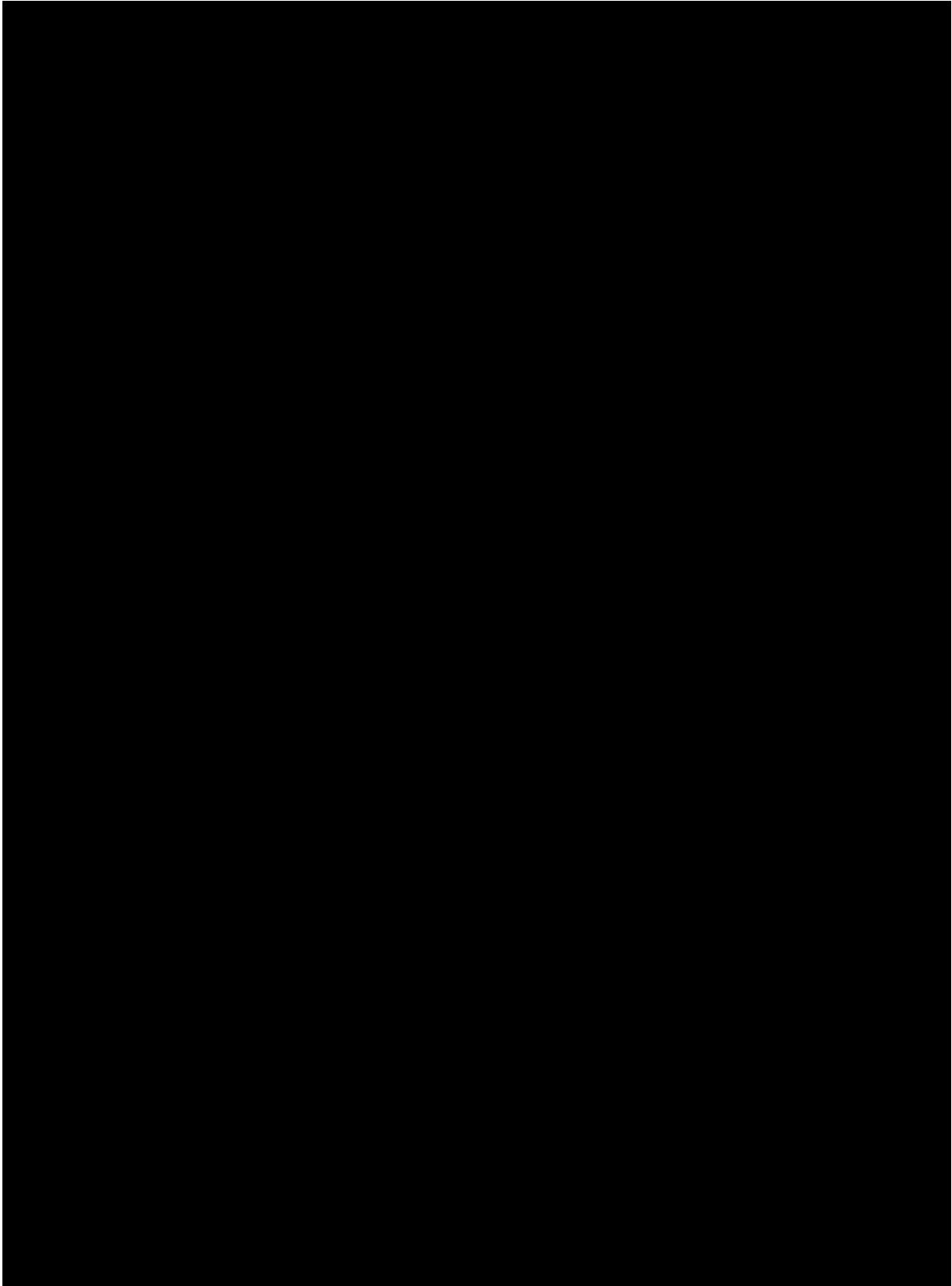
Name

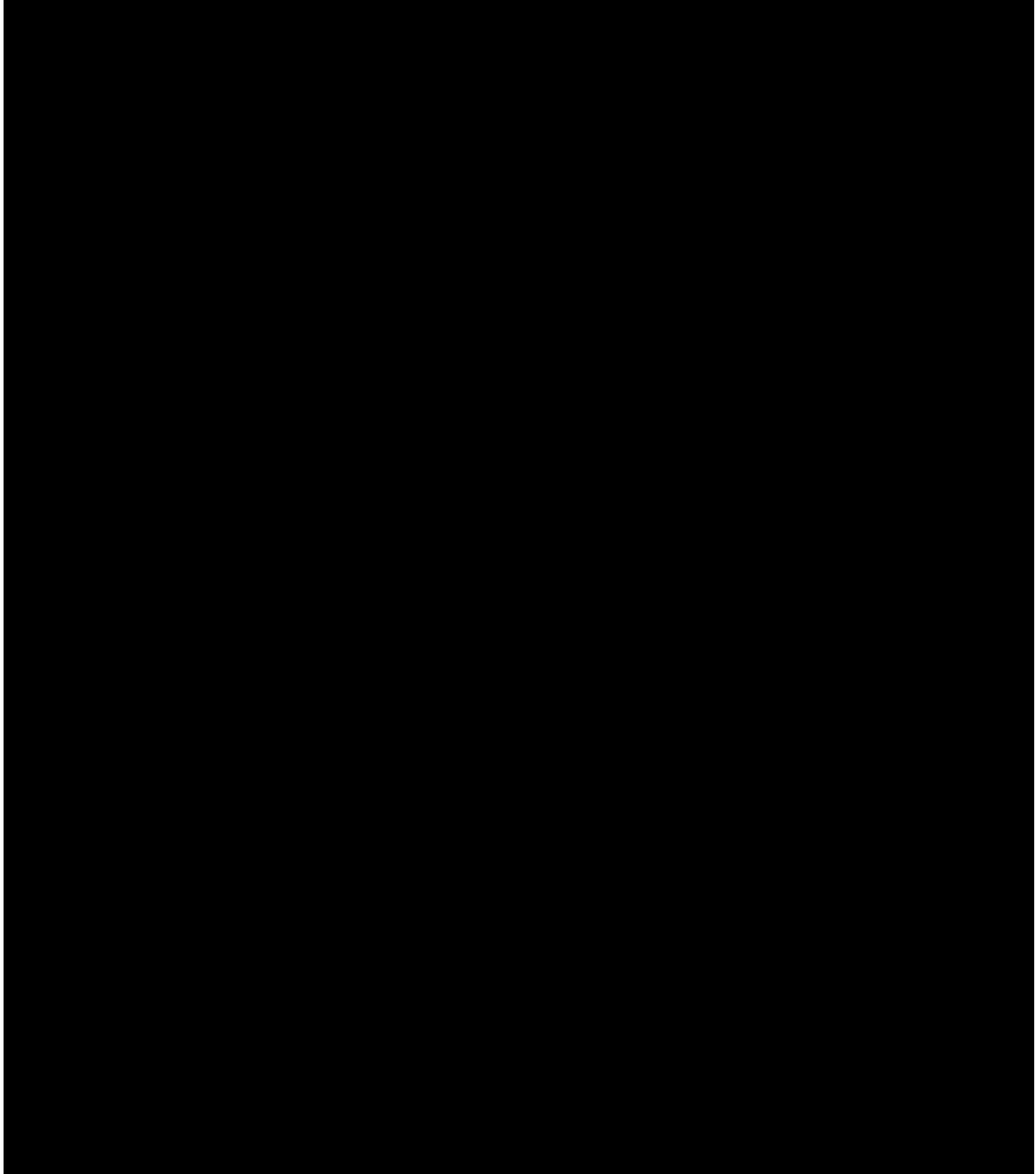
Function

Tel.

e-mail

Intentionally blank page for additional contact details

Appendix B: File (map) and/or additional information on deployment site

Appendix C: File (map) and/or additional information on Area of Interest



European Maritime Safety Agency

Appendix D: Coordinates of Prohibited Areas

Appendix E: Alternative recovery area

<i>9. Alternative recovery area^x</i>		
ICAO Airport name (if available)		
Coordinates	Long.:	Lat.:
Airstrip dimensions	Length:	Width:
Airstrip heading		
Airstrip surface		
Additional remarks		

Instructions to fill in Form 002

ⁱ Filled in by EMSA: Name provided by EMSA identifying the deployment

ⁱⁱ Filled in by EMSA: Information from Form 001

ⁱⁱⁱ Filled in by EMSA: Information from Form 001

^{iv} Filled in by EMSA: Information from Form 001

^v In case the deployment site is not for a fixed wing aircraft but an area for a VTOL and/or Launched RPAS fill in following fields:

- Coordinates
- Distance to the coast
- Services
- A map
- Under remarks: Square meters,

^{vi} This section must be filled in taking into consideration the restrictions and limitations imposed by the NAA and the ANSP

^{vii} This section defines the second approach to the main parameters that define the service but incorporating the restrictions and/or limitations imposed by the NAA and the ANSP

^{viii} This section shall be filled in by the ANSP

^x Fill in this section in case there is a need to establish an alternative recovery area

[REDACTED]

Leonardo - Finmeccanica S.p.A.
Leonardo Helicopters
Piazza Monte Grappa 4
00195 Roma
Italy

Registered mail and Email

[REDACTED]

Lisbon, 01 DIC. 2017
emsa.c.3.0.dir(2017)6515891

Subject: Specific Contract No 3- Mobilisation for RPAS services-December 2017 Italy

Ref. Framework Contract 2017/EMSA/OP/12/2016-Lot 3

Dear [REDACTED]

Further to our letter dated 31 October 2017 serving as mobilisation alert for RPAS operations (with aircraft as [REDACTED] in Italy, please find enclosed the Specific Contract No 3 in two copies.

I would be grateful if you or your authorised representative could date and sign both copies of this Specific Contract. Please note that all pages of this Specific Contract must be initialled by the authorised representative signing the contract.

The 2 signed copies of this Specific Contract should be sent by email to [REDACTED] address: [REDACTED]

Praça Europa 4 1249-206 Lisboa Portugal

The countersigning of the Specific Contract No 3 by EMSA is subject to [REDACTED]

Yours sincerely,

[REDACTED]

[REDACTED]
Leonardo - Finmeccanica S.p.A.
Leonardo Helicopters
Piazza Monte Grappa 4
00195 Roma
Italy

By registered mail and
Email to: [REDACTED]

Lisbon, 10 DEC 2017
emsa.c.3.0.dir(2017)6948848

Subject: Specific Contract No 3- Mobilisation for RPAS services-December 2017 Italy

Ref. Framework Contract 2017/EMSA/OP/12/2016-Lot 3

Dear [REDACTED]

In the letter dated 23 November 2017, EMSA informed you that the tests and deliverables were partially accepted up to [REDACTED] of the required capabilities.

In accordance with this partial acceptance the Agency has considered that Leonardo Helicopters was ready to provide RPAS services under the contract in reference as per mobilisation alert sent on 31st of October 2017 for operation in [REDACTED] (Italy). This readiness for operations was however conditional to the availability of a valid Permit to Fly over open sea (more than [REDACTED] Nautical Miles from the shore) and [REDACTED] clearance for all the components of the [REDACTED] system.

Moreover, this partial system acceptance was also conditional to the installation of all those devices, such as the [REDACTED] which are needed for the execution of flights over sea in safety (as per Leonardo's internal safety guidelines). Leonardo Helicopters was expected to formally inform EMSA as soon as all the necessary safety measures are in place.

We regret to note that the conditions indicated in the letter dated 23 November 2017 and reiterated in our letter dated 1 December 2017 have not been achieved. Moreover EMSA has not received the 2 signed copies of the Specific Contract No 3 for Mobilisation, On-site activities and Missions.

As a consequence EMSA will withdraw the offer to Specific Contract No3 for Mobilisation, On-site activities and Missions as well as the Specific Contract No2 for Interfacing RPAS services with RPAS data centre as such interfacing is conditioned by the achievement of at least a Partial Acceptance of Module 1.

Considering the severity of the delay in the initial set-up of the service and the missing information on the above points, we would like to inform you that EMSA also considers such delay in the implementation as a breach of substantial contractual obligations in the terms of Article II.18.1(c) of the Framework Contract - "Grounds for termination by the contracting authority". As a consequence EMSA announces its intention to terminate the FWC unless deliverables are completed within one month of this letter.

I herewith invite you to submit your observations and comments on the above, including measures to fulfil the contractual obligations, within 15 days of this letter. We are available for a meeting this week in EMSA premises in Lisbon until 22 December as proposed by [REDACTED] in his email sent on 17 December.

Yours sincerely,

A large black rectangular redaction box covers the signature area. To the left of the box, there is a faint, handwritten scribble that appears to be the start of a signature.