

To: [redacted] (TRADE); [redacted] (TRADE); [redacted]
[redacted] (TRADE); [redacted] (TRADE); [redacted] (TRADE);
[redacted] (TRADE); [redacted] (TRADE); [redacted] (TRADE); [redacted] (TRADE);
[redacted] (TRADE); [redacted] (TRADE); [redacted] (TRADE); [redacted] (TRADE);
[redacted] (TRADE); [redacted] (TRADE); [redacted] (TRADE); [redacted] (TRADE);
[redacted] (TRADE); [redacted] (TRADE); [redacted] (TRADE); [redacted] (TRADE);
[redacted] (TRADE); [redacted] (TRADE); [redacted] (TRADE); [redacted] (TRADE);
Cc: [redacted] (TRADE)
Subject: Mtng report DDG Sandra Gallina and Microsoft - 16 January 2019

Meeting between DDG Sandra Gallina and Microsoft - 16 January 2019

Microsoft: [redacted]

COM: Sandra Gallina (DDG), [redacted] (DG TRADE G3)

Summary:

On 16 January 2019 DDG Sandra Gallina met Microsoft [redacted].

Microsoft provided an overview of its main business activities and elaborated on various trade policy issues of interest:

- highlighted considerable challenges in China such as those posed by state-owned enterprises, the Cybersecurity Law and related measures, as well as its approach with respect to artificial intelligence.
- identified Africa as a major long-term opportunity.
- also emphasised the importance of (non-private) data flows and encouraged negotiations on e-commerce at the WTO.

DDG Sandra Gallina updated Microsoft about the latest developments on these issues and outlined next steps.

[redacted]
Policy Officer



European Commission
DG TRADE G3
Market Access, Industry, Energy and Raw Materials

CHAR [redacted]

B-1049 Brussels/Belgium
+32 2 29-
[@ec.europa.eu](mailto:ec.europa.eu)