

Technology Foresight Dialogue

Frontex - European Border and Coast Guard Agency
Pl. Europejski 6, 00-844 Warsaw, Poland

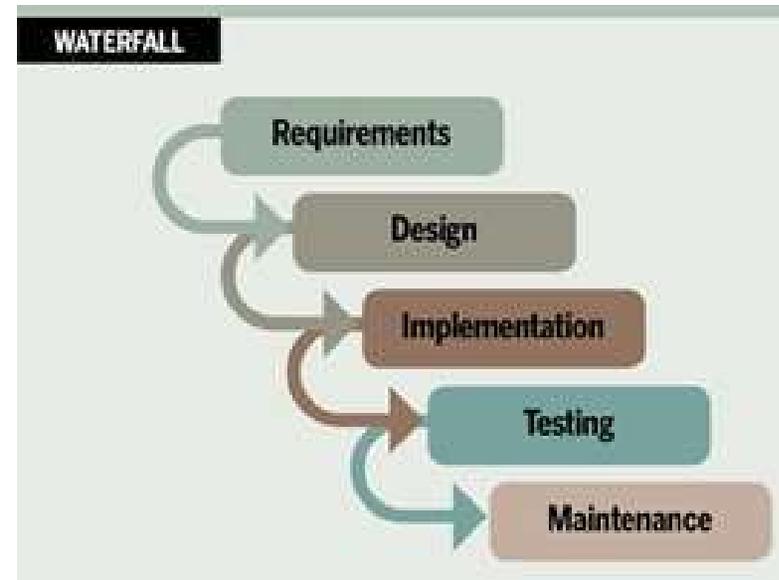
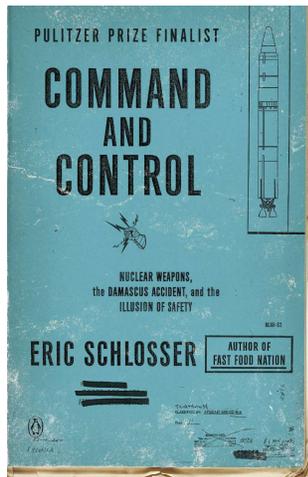
Warsaw, 16.05.2019

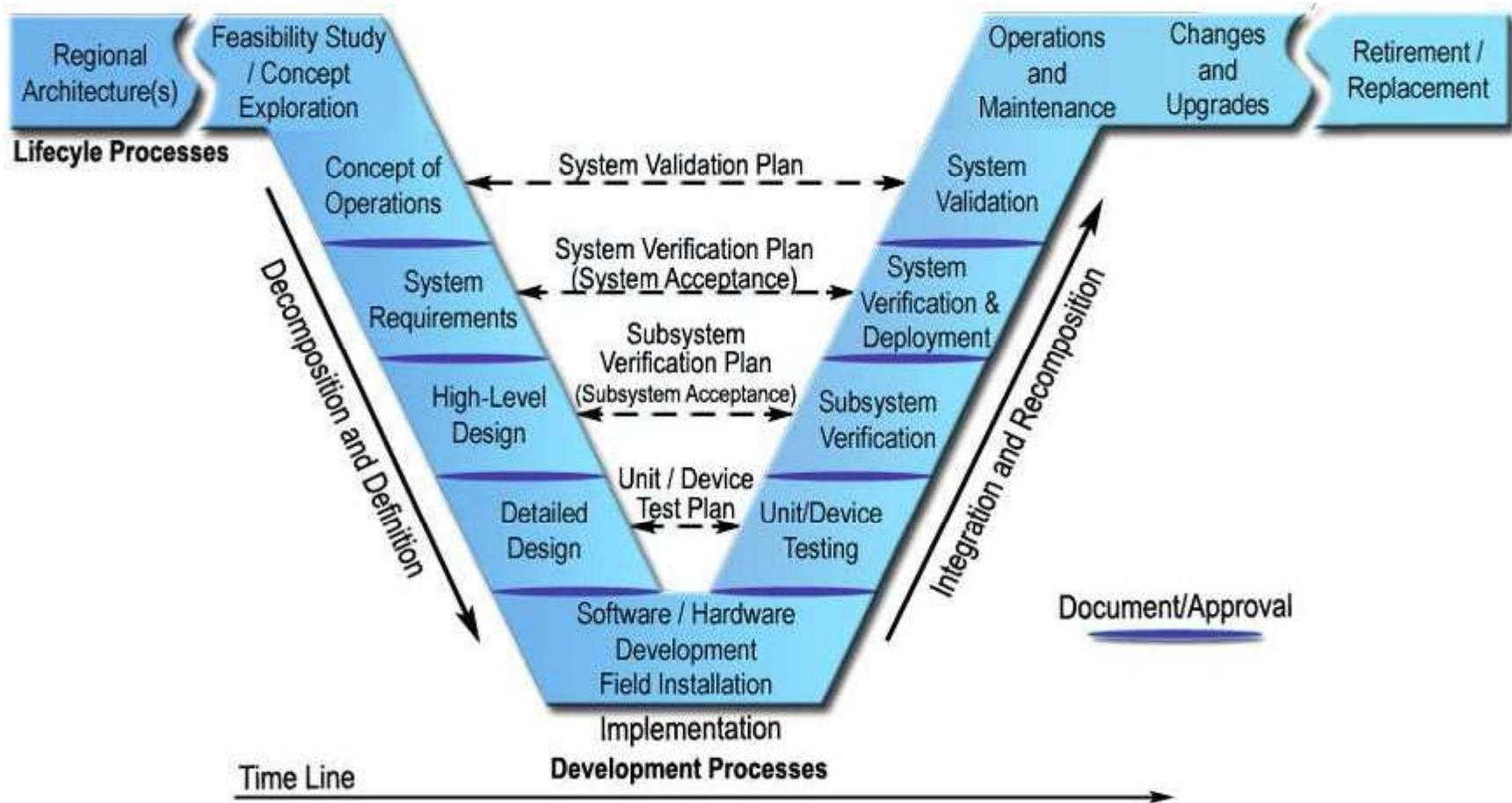




Douglas, Isle of Man, 1948

source: collection D. Zwijnenburg, IALA Manual 2008



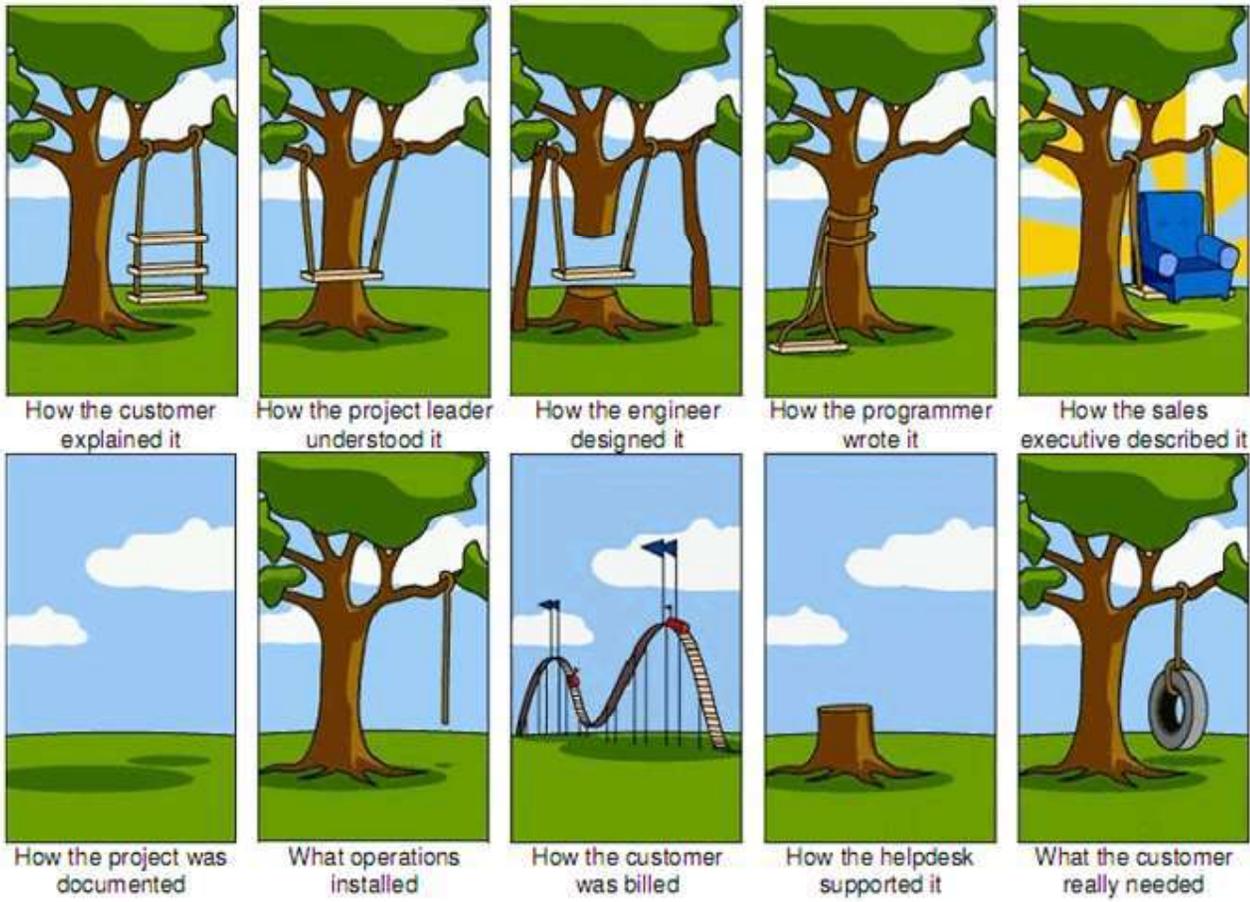
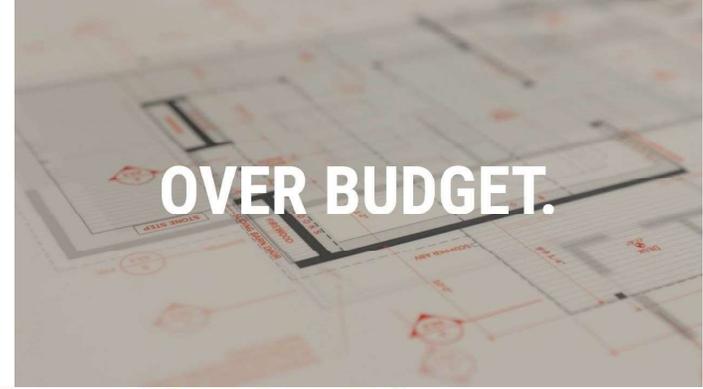


LEONARDO System Engineering “V” Model 2/2

Pass
 Fail



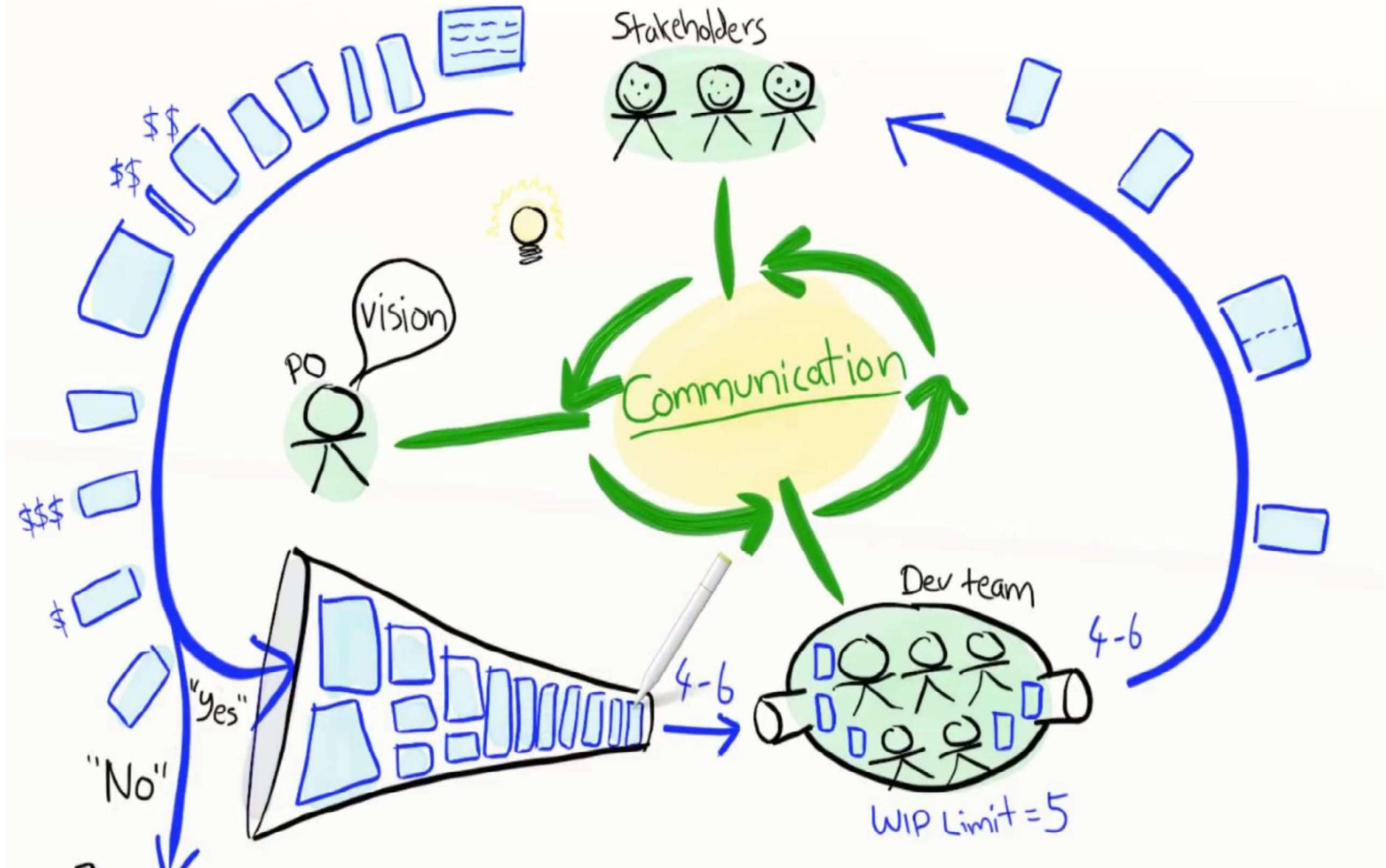
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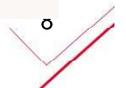
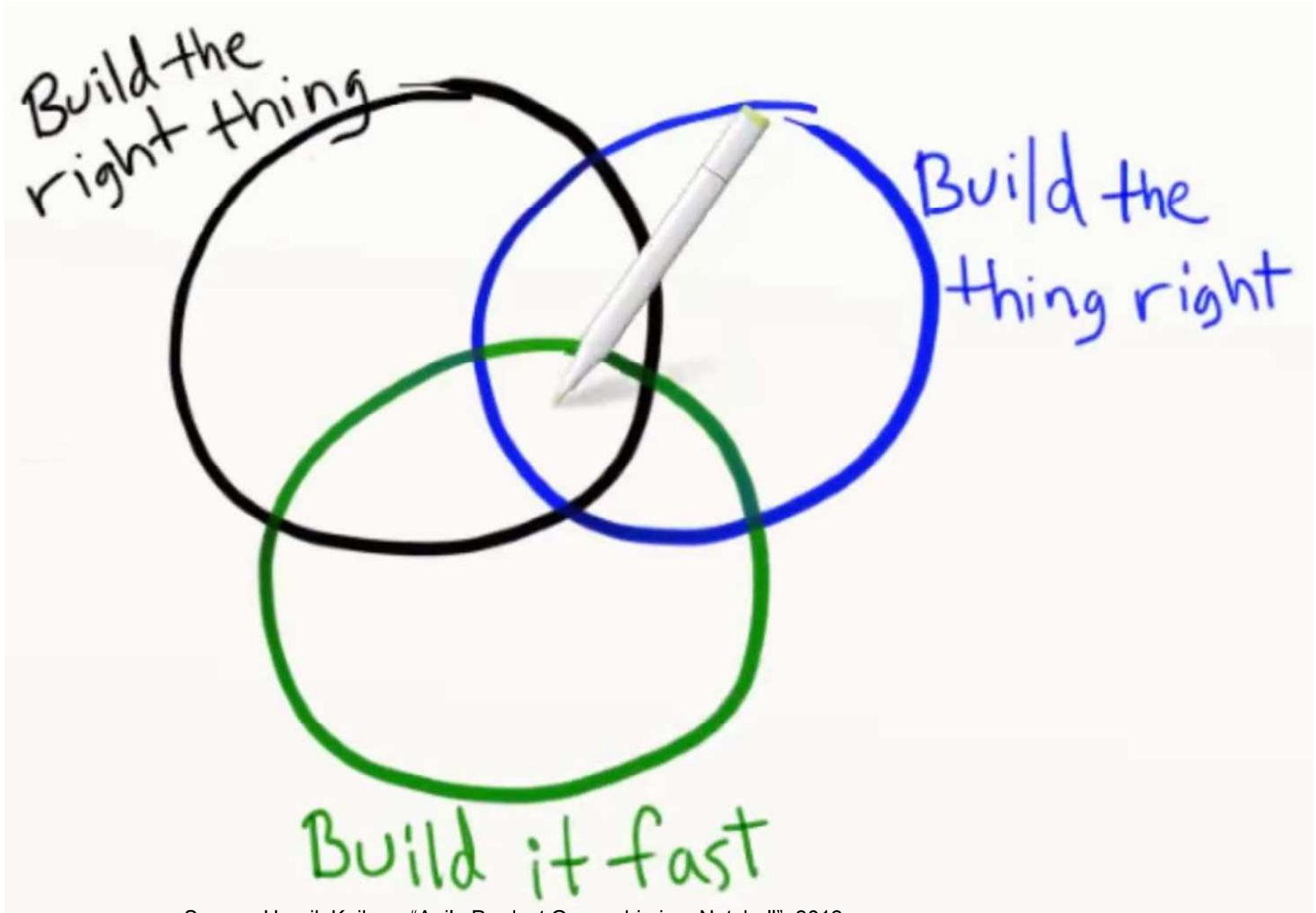


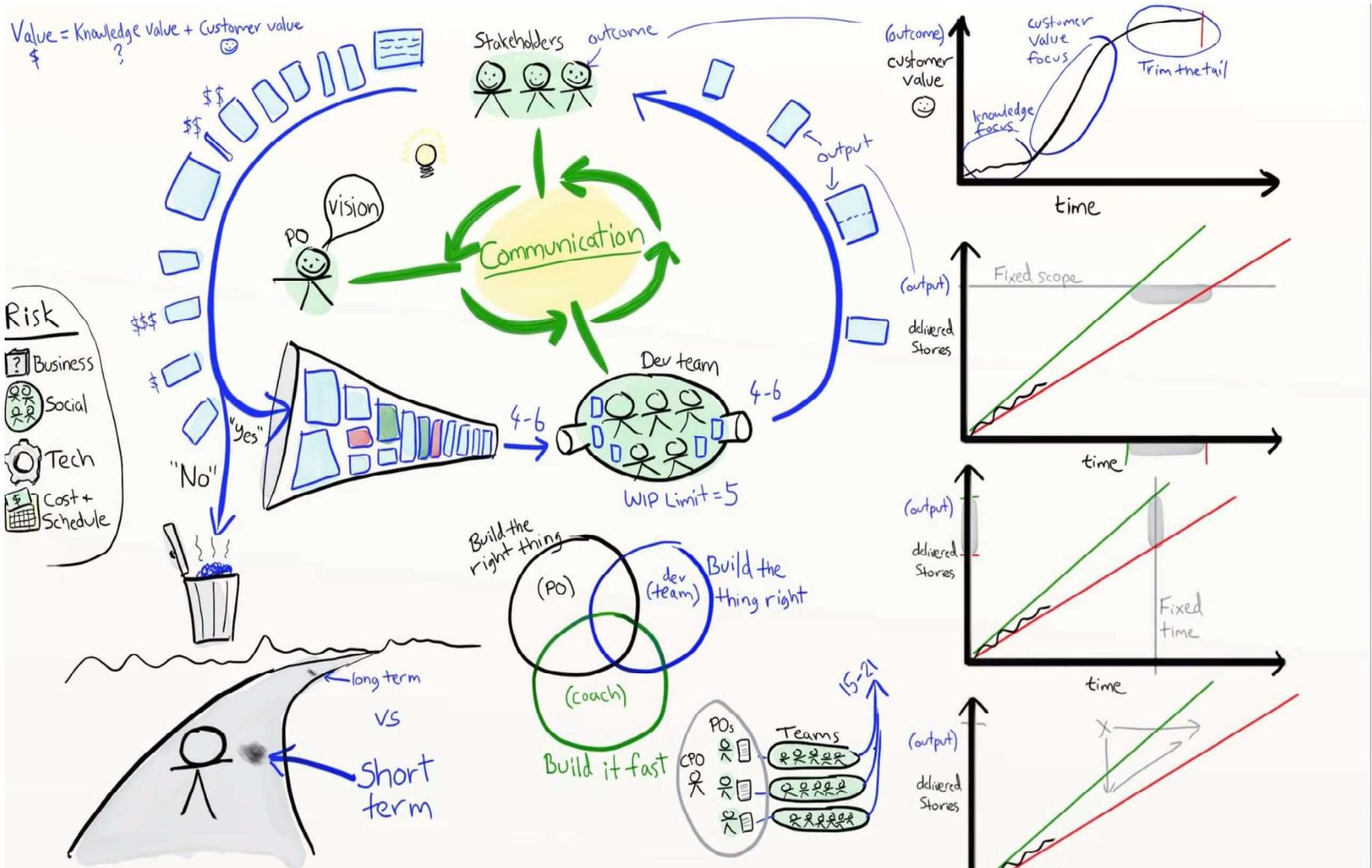
AGILE

Manifesto for Agile Software Dev.

- INDIVIDUALS AND INTERACTIONS OVER PROCESSES AND TOOLS
- WORKING SOFTWARE OVER COMPREHENSIVE DOCUMENTATION
- CUSTOMER COLLABORATION OVER CONTRACT NEGOTIATION
- RESPONDING TO CHANGE OVER FOLLOWING A PLAN





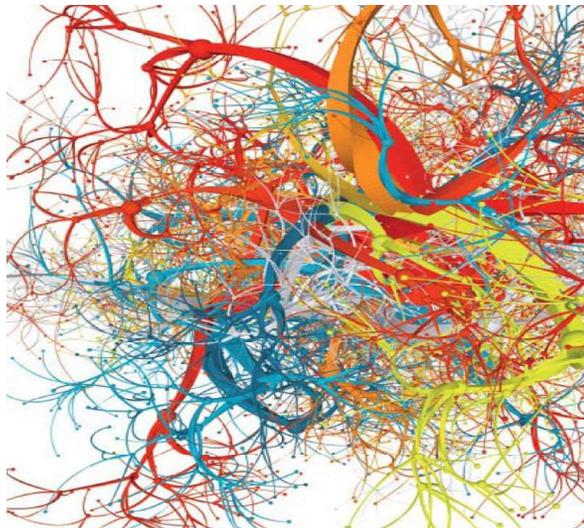


AGILE FAILURE PATTERNS

"Agile doesn't work here"

- No Vision
- Taylorism
- WIFFY
- Failure is no option
- Agile light
- Jim meetings
- Lack of transparency
- We know what needs to be built
- Charge off agile
- Functional teams
- No space
- Wrong tech stack
- No safety

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HBR.ORG

Harvard Business Review

INTERACTIVE EDITION

SEPTEMBER 2011

46 **The Big Idea**
Three Myths About Health Care Exploded
 Robert S. Kaplan and Michael E. Porter

123 **Managing Yourself**
How Great Bosses Engage Their Employees
 Charalambos A. Viachoutsicos

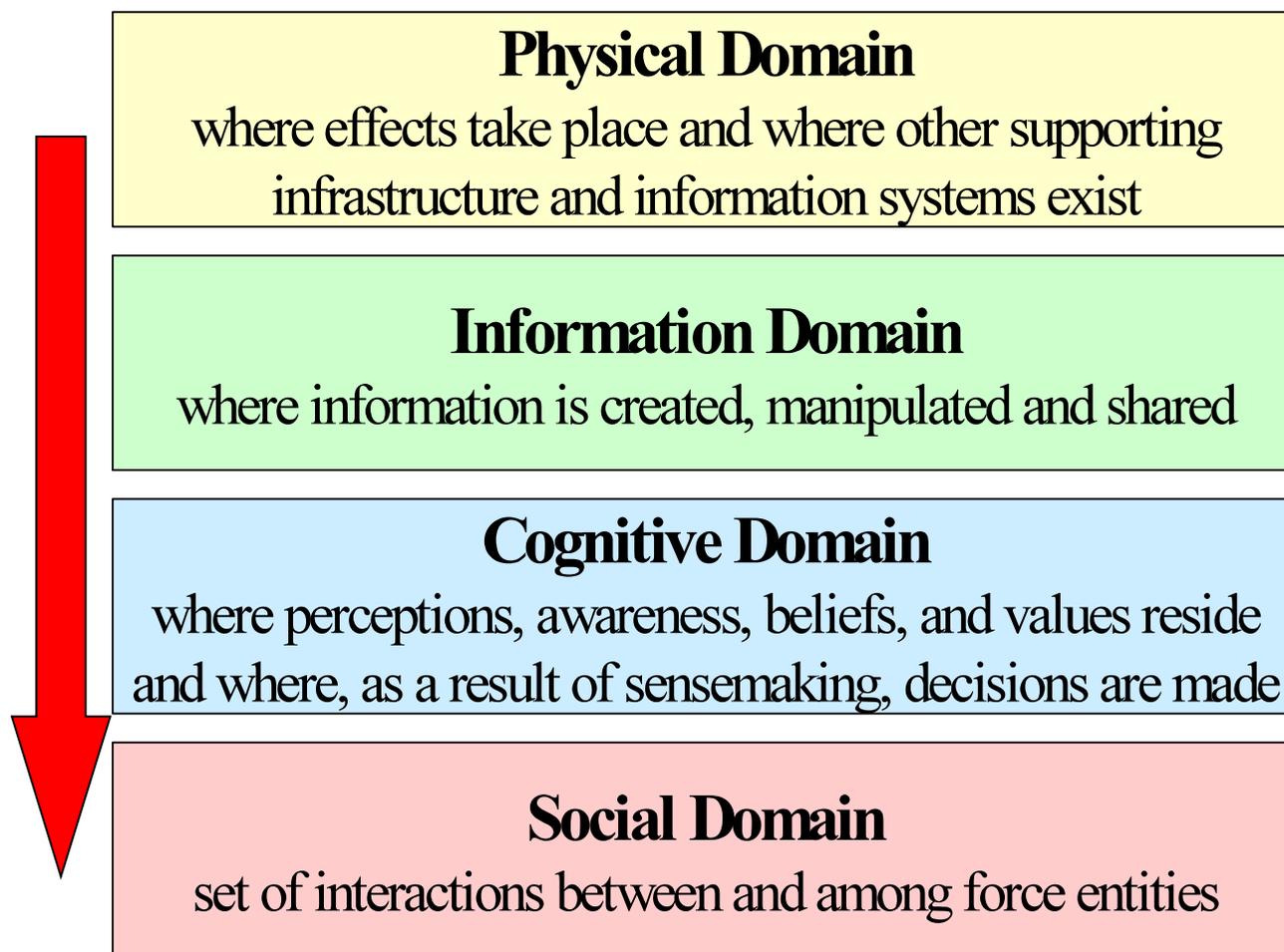
41 **How I Did It**
EBay's Founder on Innovative Social Change
 Pierre Omidyar

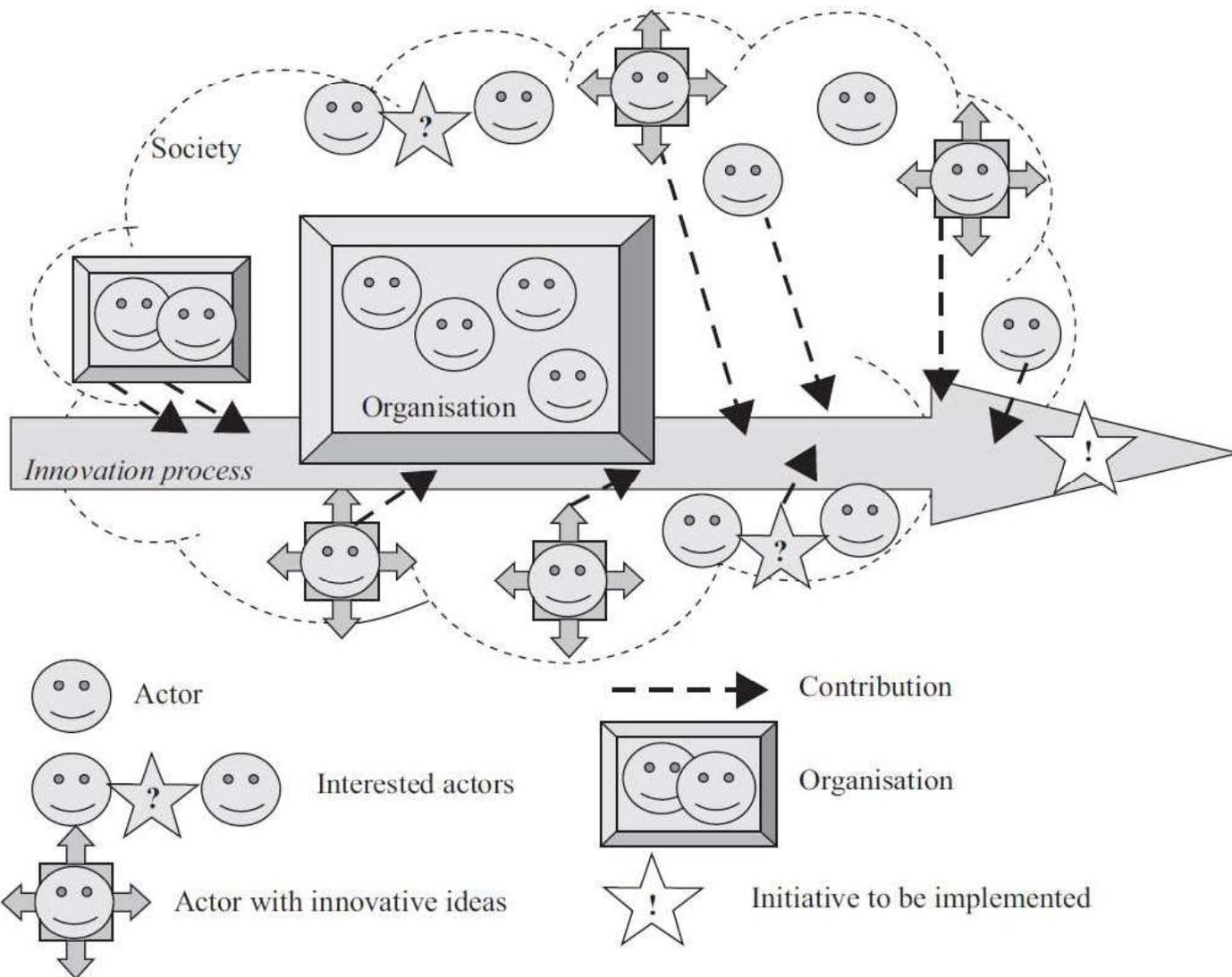


EMBRACING COMPLEXITY

You can't avoid it, but your business can profit from it.

Run the Risk of focusing upon the technology-oriented development, at the expense of consideration for the human-oriented development





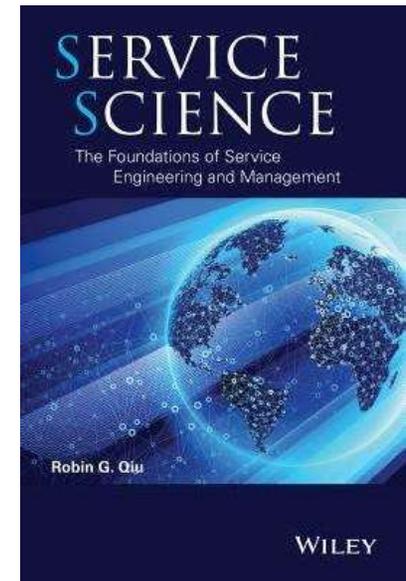
Michel Leonard and Anastasiya Yurchyshyna "Towards contributive development of services" Chapter 1 "**Clean Mobility and Intelligent Transport Systems**", Ed. Michele Fiorini and Jia-Chin Lin, The IET Transportation Series 1, ISBN 978-1-84919-895-0, London 2015, pp. 464

To run the risk of focusing upon the technology-oriented development, at the expense of consideration for the human-oriented development

our society becomes more complex and heterogeneous, it has to face the challenges of new situations typical for new domains

Services are:

- Information-driven;
- Customer-centric;
- Digital oriented (e-government, e-business, e-commerce...)
- Situation-orientation vs. problem-orientation



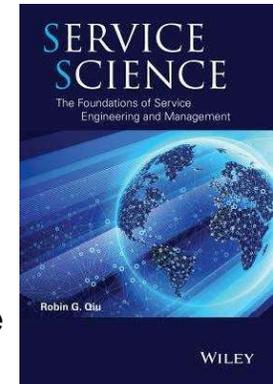
Public-private partnerships (PPP) oriented towards creation of services (PPPS)

A **service** is **trans-disciplinary** and **trans-organisational**, as a service is created by a multidisciplinary approach with the involvement of multiple organisations, but it **does not belong to any discipline or any organisation.**



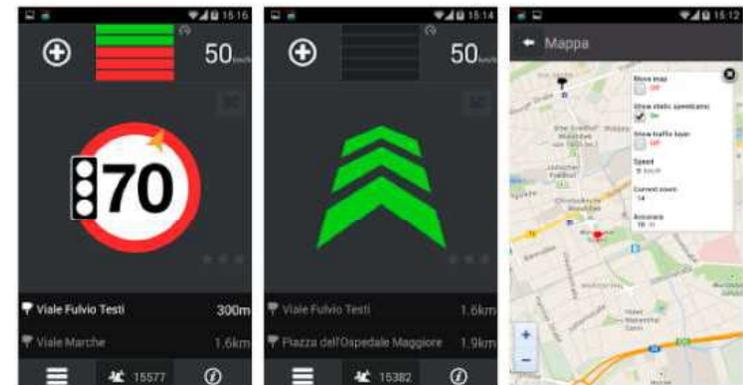
Michel Leonard and Anastasiya Yurchyshyna "Towards contributive development of services" Chapter 1 "**Clean Mobility and Intelligent Transport Systems**", Ed. Michele Fiorini and Jia-Chin Lin, The IET Transportation Series 1, ISBN 978-1-84919-895-0, London 2015, pp. 464

In the context of the **traditional economy**, guided by **added value** and the **copyright** principles of protecting the rights for the goods developed by businesses, it becomes unclear why they should be encouraged to contribute 'free of charge'; why the actors need to share their own knowledge, skills and make efforts to develop something, the results of which do not belong to them.



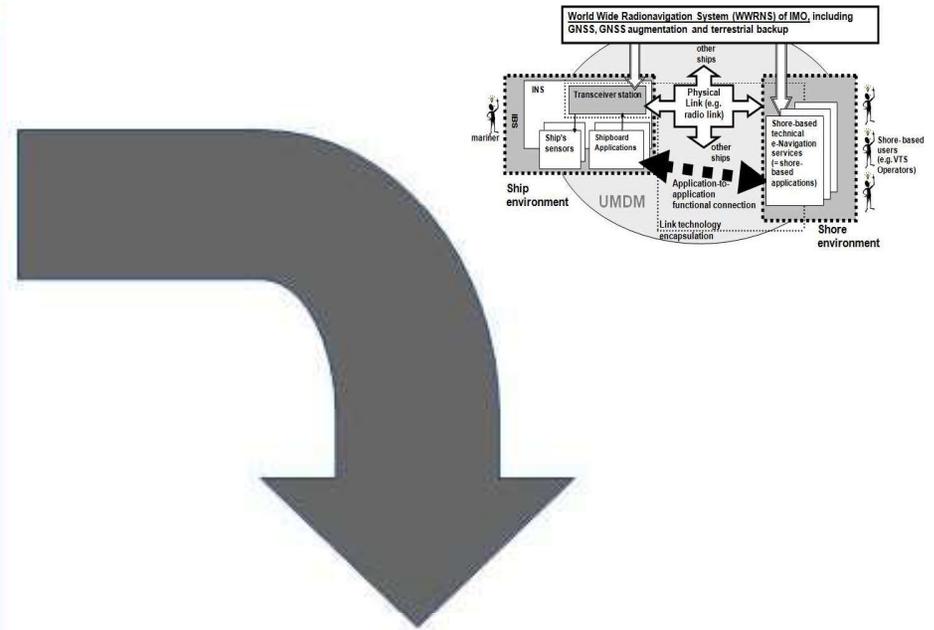
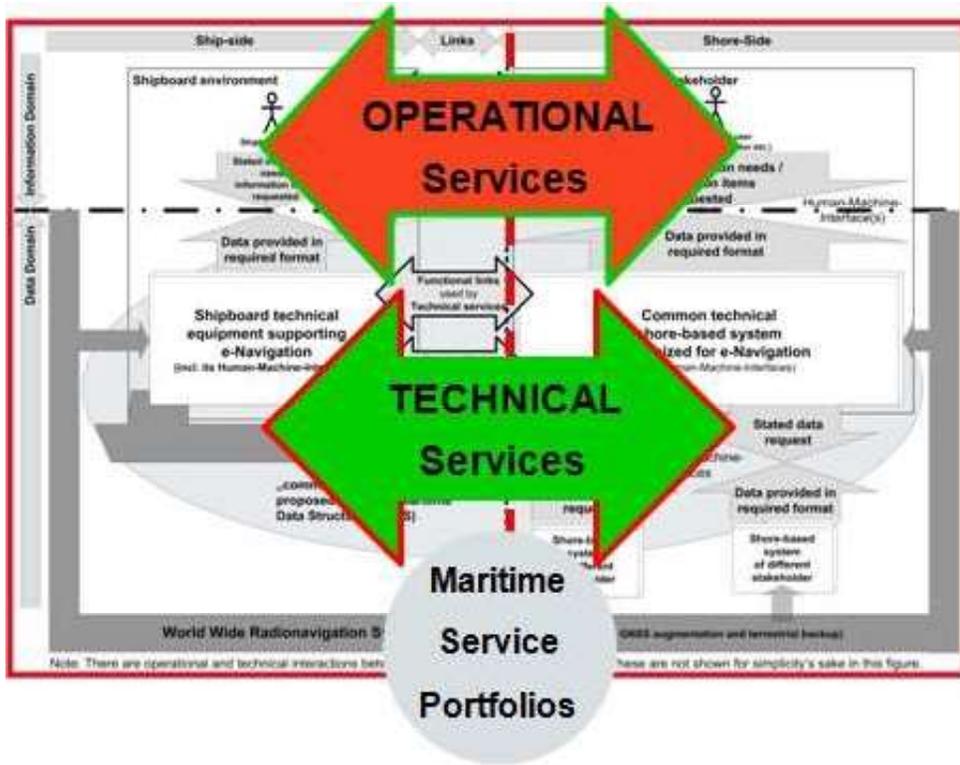
In the context of **knowledge based** and **service-enabled society**, the main risk is not the one of not returning one's investments, but the risk of 'no innovation'; the risk of being outside the revolutionary tendencies identifying the dynamics of society and participating in innovations arising around them, **the risk of losing the knowledge and skills allowing sustainable leadership** in each domain.

The main challenge here, in comparison to the traditional approach, is to accept the vision that a service is not a product... **each actor** (private, public or individual) is not any more seen as just a consumer or creator of a service, but has **become a co-creator** (PROSUMER) → **the cognitive unity in service creation**



Michel Leonard and Anastasiya Yurchyshyna "Towards contributive development of services" Chapter 1 "Clean Mobility and Intelligent Transport Systems", Ed. Michele Fiorini and Jia-Chin Lin, The IET Transportation Series 1, ISBN 978-1-84919-895-0, London 2015, pp. 464

Paradigm Shift (MSP)

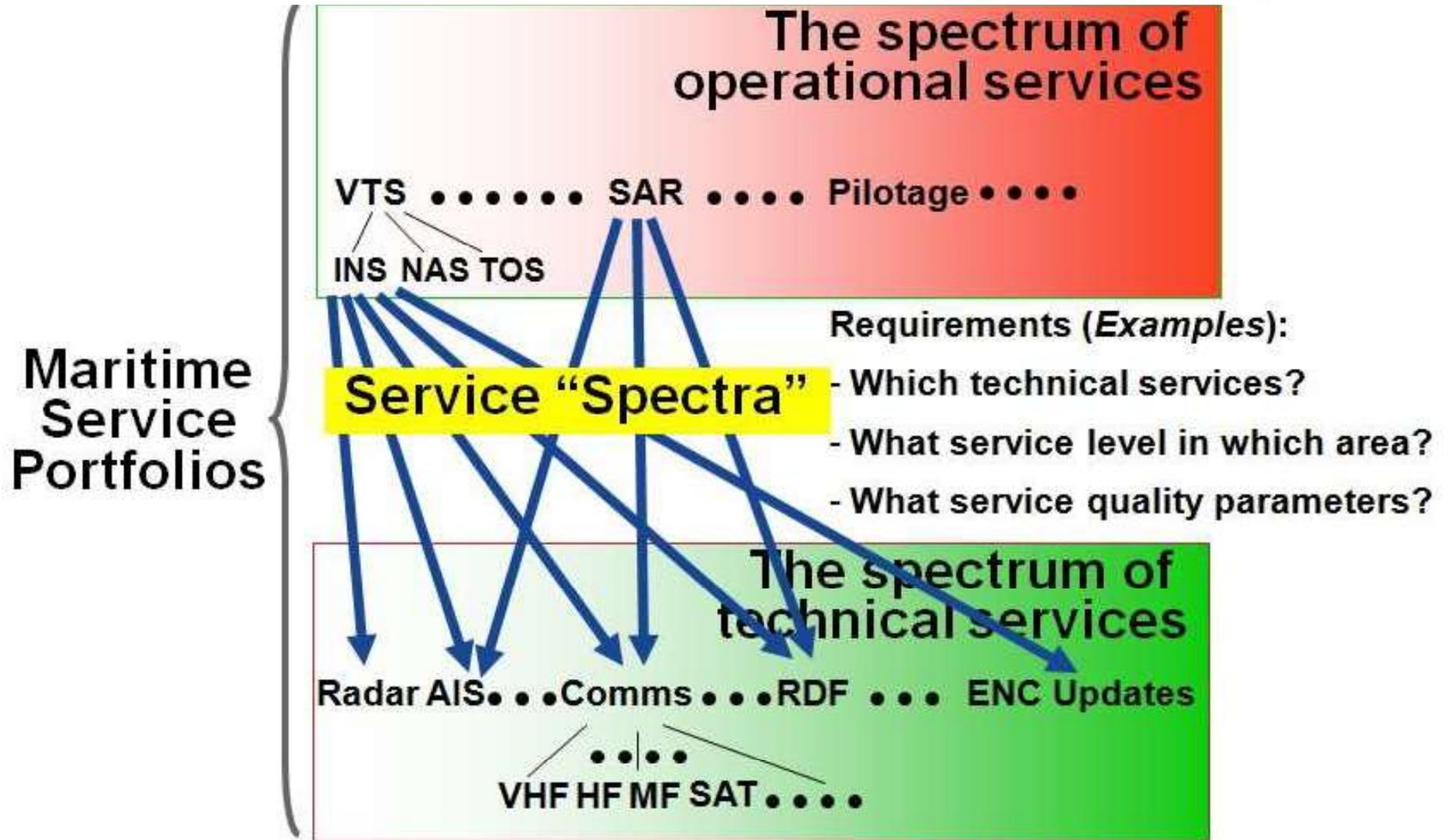


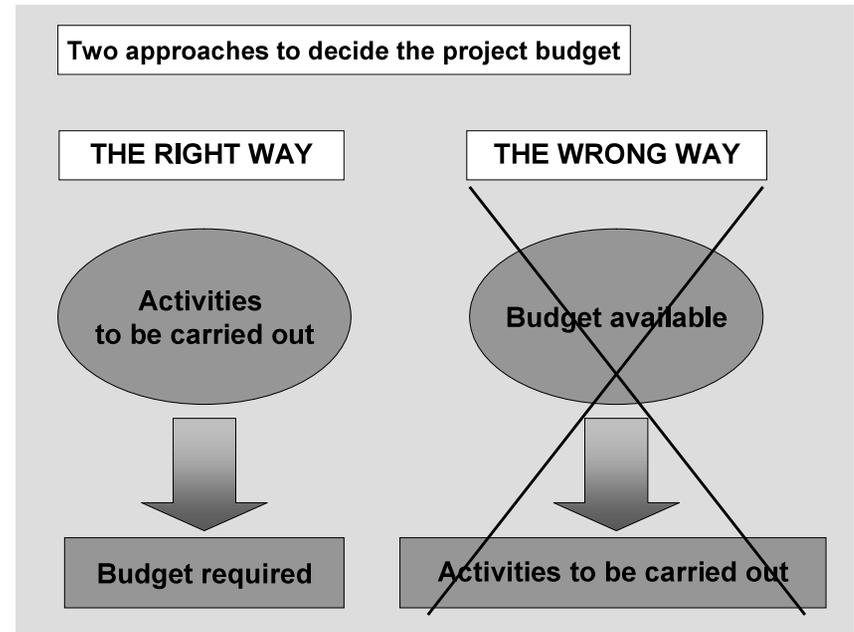
The spectra of services

Maritime Service Portfolios

The spectrum of operational services

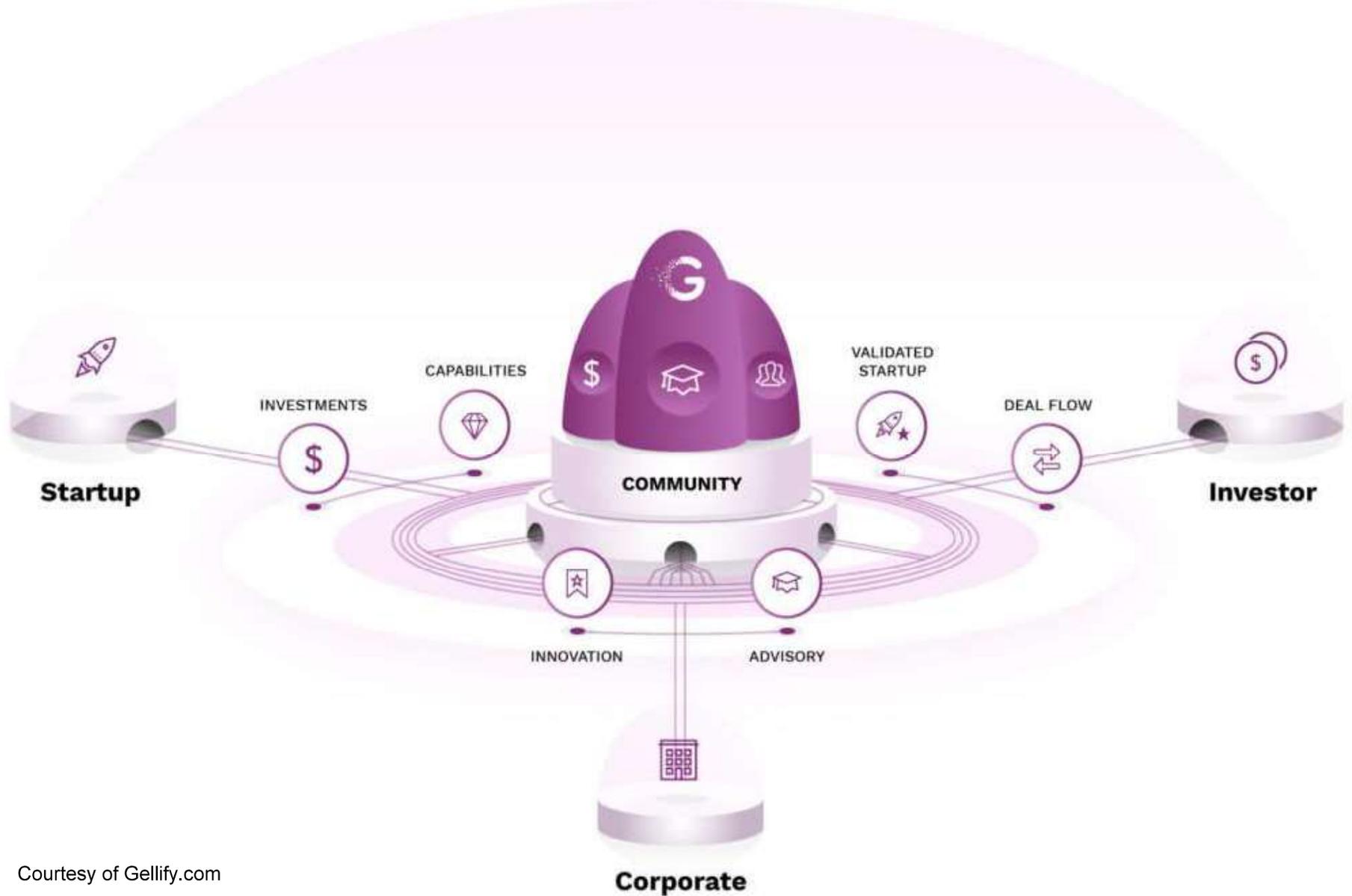
The spectrum of technical services



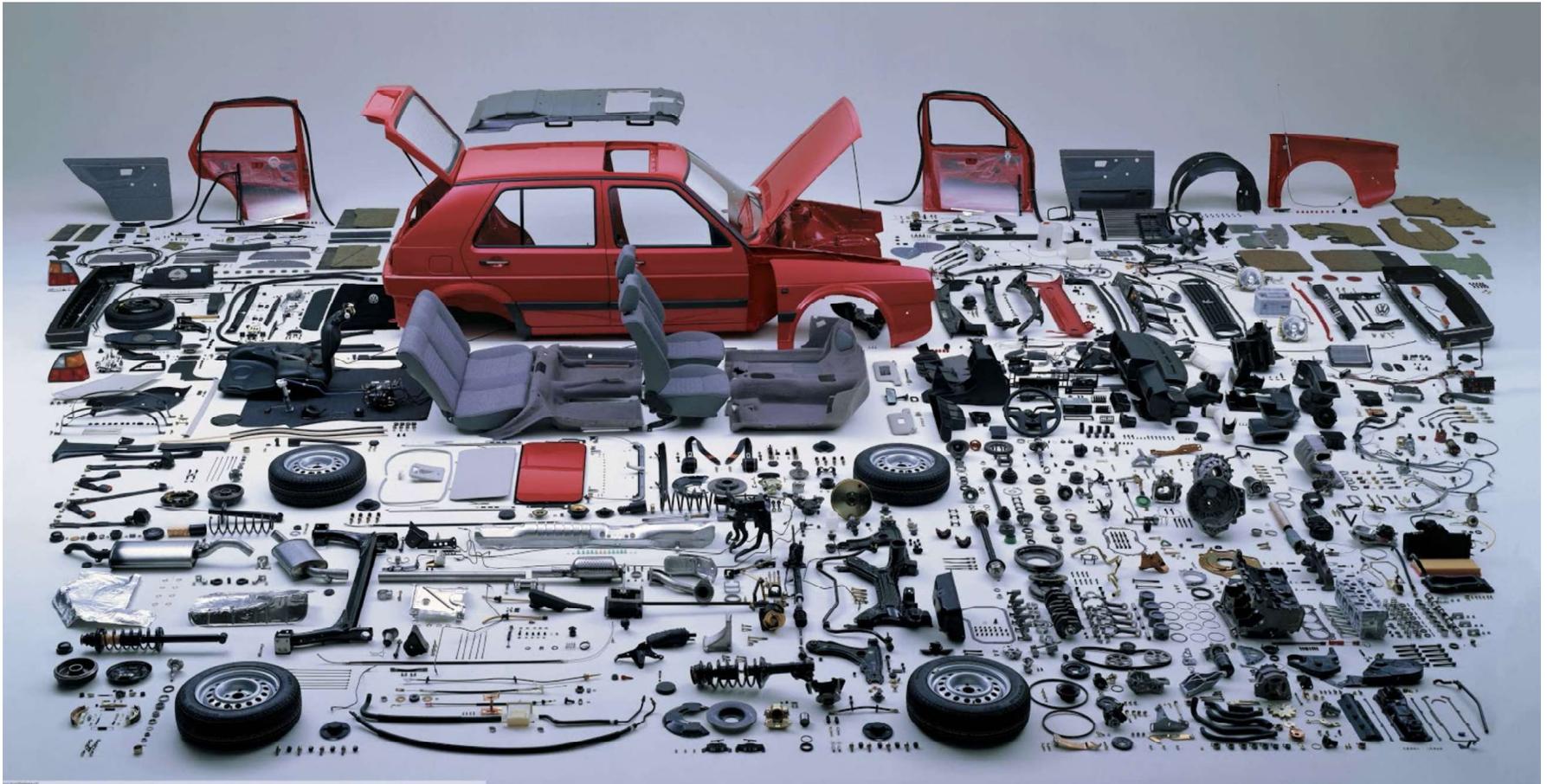


(Source: Interact Point Qualification and Transfer: “Financial Management Handbook”; 2006; p. 80)

The concept should be extended to all resources required to complete each piece of work; **budget** is synonymous with **resources**.



Courtesy of Gellify.com





Start measuring the experience



Google's HEART Framework

Key Experience Indicators (KEIs) provide a quantitative score of a specific, important, and actionable phenomenon related to using a product or service.

- Happiness** – Users' attitudes regarding product
- Engagement** – User involvement with project
- Adoption** – Rate of gaining new users
- Retention** – Number of returning users
- Task Success** – Effectiveness, Efficiency, and Ease of Use of the product

Google HEART Framework Example

CleverTap

	GOALS	SIGNALS	METRICS
Happiness	Users find the app helpful, fun, and easy to use	<ul style="list-style-type: none"> • Responding to surveys • Leaving 5-star ratings • Leaving user feedback 	<ul style="list-style-type: none"> • Net Promoter Score • Customer satisfaction rating • Number of 5-star reviews
Engagement	Users enjoy app content and keep engaging with it	<ul style="list-style-type: none"> • Spending more time in the app 	<ul style="list-style-type: none"> • Average session length • Average session frequency • Number of conversions (consuming content, uploading files, purchases, etc.)
Adoption	New users see the value in the product or new feature	<ul style="list-style-type: none"> • Downloading, launching app • Signing up for an account • Using a new feature 	<ul style="list-style-type: none"> • Download rate • Registration rate • Feature adoption rate
Retention	Users keep coming back to the app to complete a key action	<ul style="list-style-type: none"> • Staying active in the app • Renewing a subscription • Making repeat purchases 	<ul style="list-style-type: none"> • Churn rate • Subscription renewal rate
Task Success	Users complete their goal quickly and easily	<ul style="list-style-type: none"> • Finding and viewing content quickly • Completing tasks efficiently 	<ul style="list-style-type: none"> • Search exit rate • Crash rate

Why hexagonal form?

Optimized solutions

Question [Varro 36 b.C., Pappus of Alexandria, Fejes Tóth, Morgan]

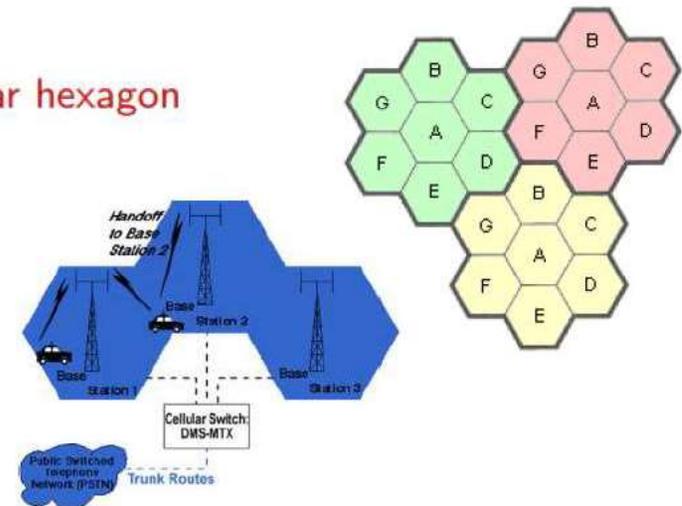
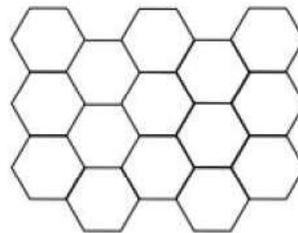
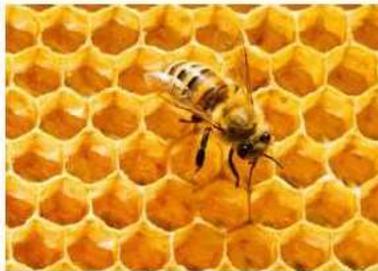
Why the bees' honeycomb has hexagonal form?

Theorem [Hales, 2001]

Any partition of the plane into regions of equal area has perimeter at least that of the regular hexagonal honeycomb tiling.

$$m_k(\Omega) = \inf \left\{ \sum_{i=1, \dots, k} \text{Per}(E_i) : E_i \subseteq \Omega, |E_i| \in (0, +\infty), |E_i \cap E_j| = 0 \right\}.$$

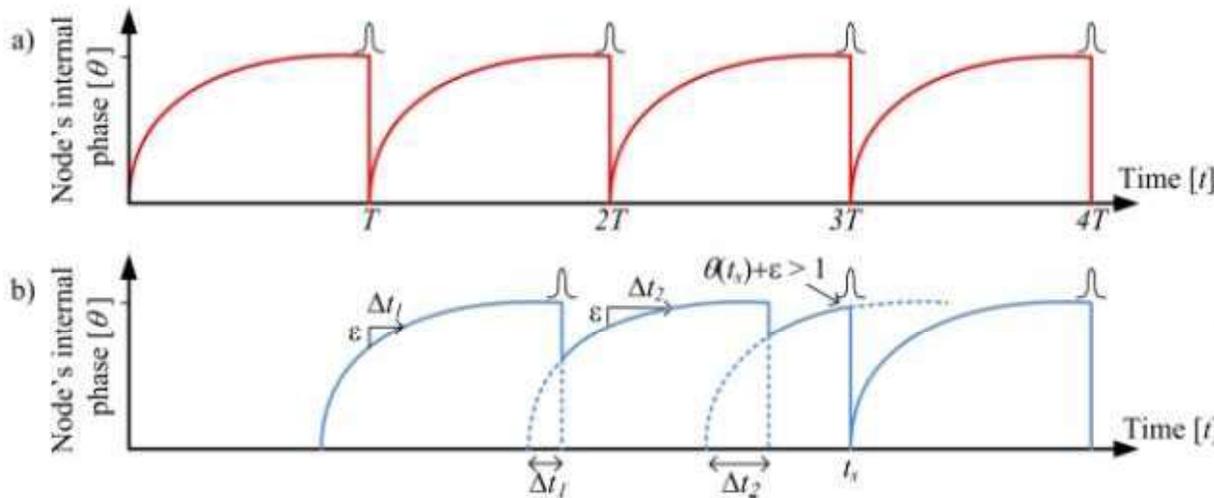
$$\lim_{k \rightarrow +\infty} \frac{|\Omega|}{k^\gamma} m_k(\Omega) = \text{Per}(H), \quad H = \text{regular hexagon}$$



Cognition, Information and Communication (Swarm Intelligence)



Each individual firefly has its own blinking frequency, but it perceives the local flashing of nearby fireflies. If the flash of other fireflies exceeds a given luminosity threshold, the firefly receives an excitation reinforcement feedback, so it flashes and it reset its excitation to zero, immediately after having flashed; otherwise it receives an inhibition feedback and it reset its excitation to zero, without flashing, as if it had just flashed. This simple, distributed algorithm results in swarm blinking synchronization.



This MAC (Medium Access Control) protocol, suitable for synchronizing a "swarm" of impulsive jammers, could be named CSMA-CE (Carrier Sense Multiple Access Collision Engagement, as opposite to Collision Avoidance).



Swarm Intelligence

The swarm intelligence algorithms are characterised of **simplicity, uncertainty, interactivity, distributed parallelism, robustness, scalability, and self-organisation.**

In 2019 the new AWHERO will be used for maritime surveillance capability demonstrations on ships in the framework of the **OCEAN 2020** initiatives contracted to Leonardo which will lead a team of 42 prime European aerospace companies. OCEAN 2020 is a European Defence Fund strategic research programme for naval surveillance technology and maritime safety.



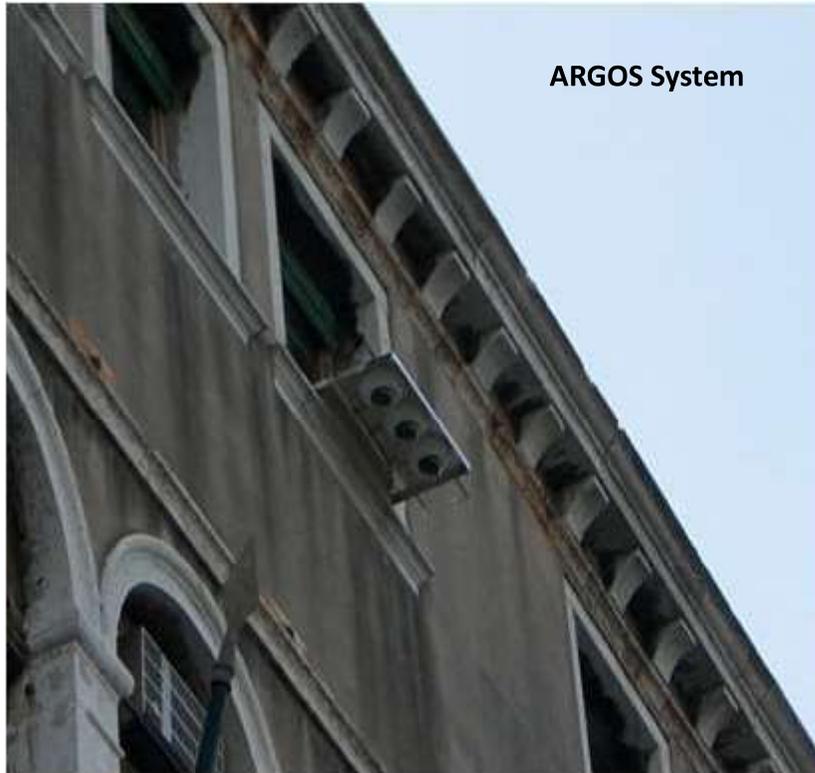
Emirates announced that the drones will be made available to Emirates Skywards Platinum members from April 2020. (Source: arabianbusiness.com)





Counter Unmanned Air System (C-UAS)





Barchino



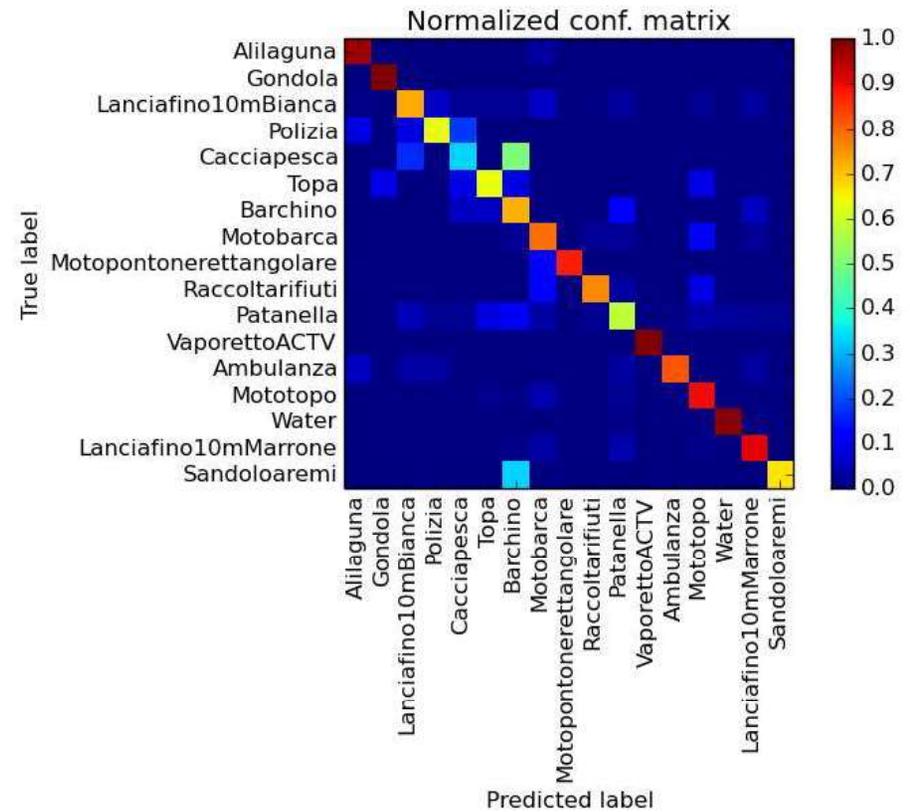
Patanella



Cacciapesca

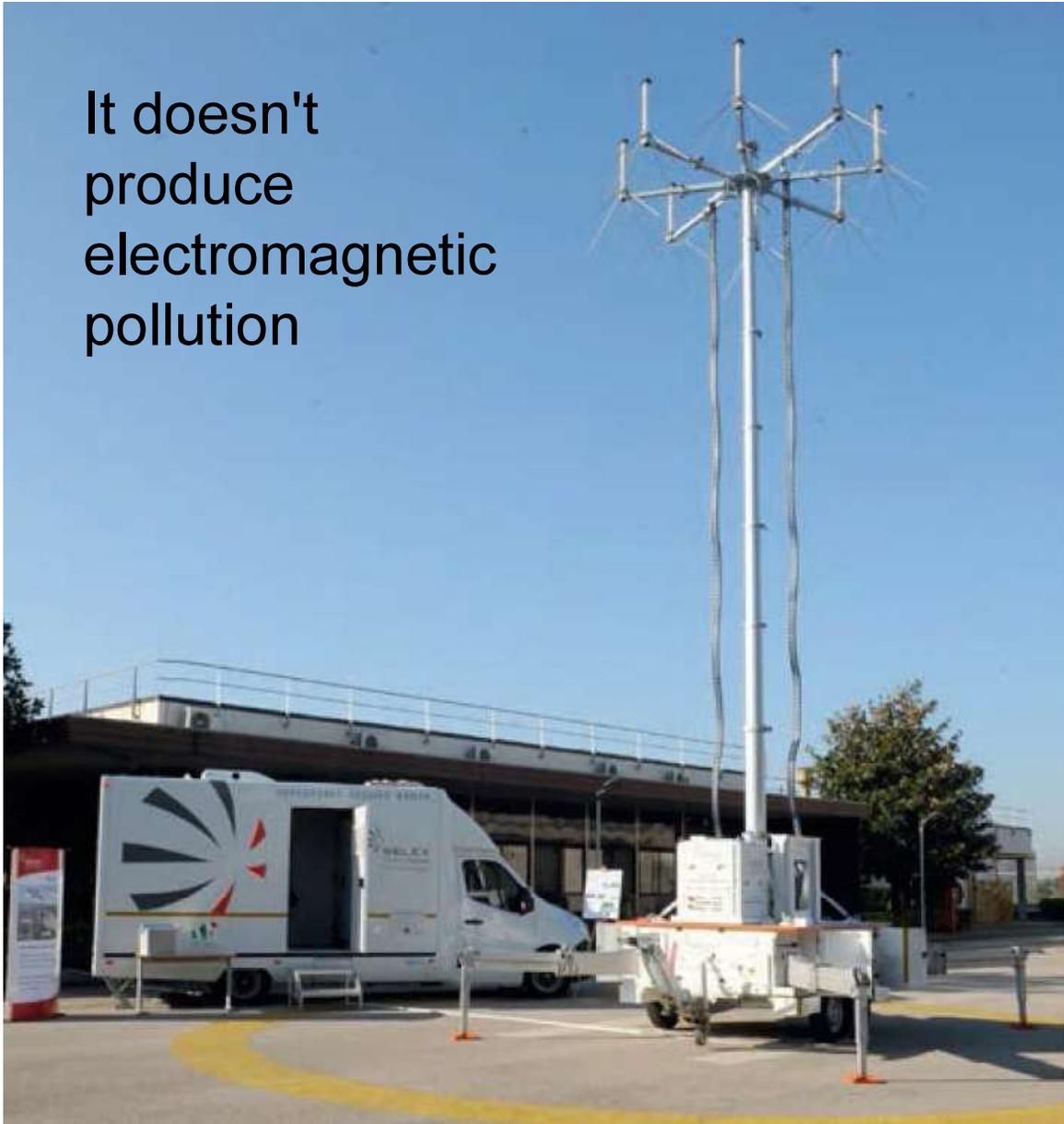


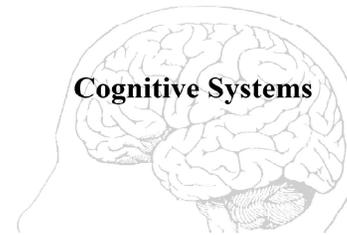
Topa





It doesn't
produce
electromagnetic
pollution





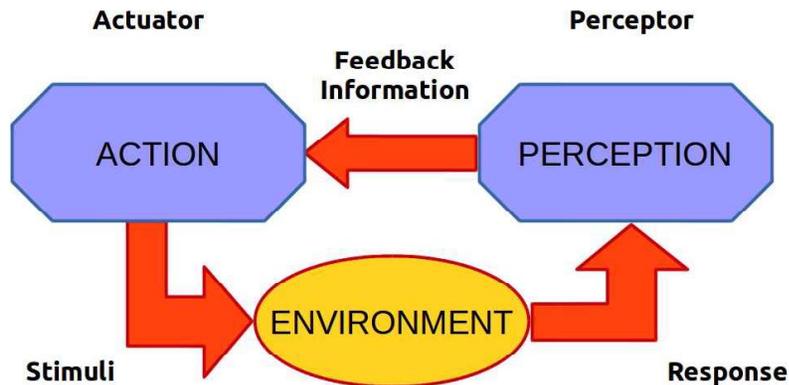
COGNITIVE RADAR
Il radar che apprende dall'ambiente

Giovedì 9 maggio 2019
Roma Tiburtina - Sala A1.1
ore 13.30 - 14.00
Trasmesso in videoconferenza

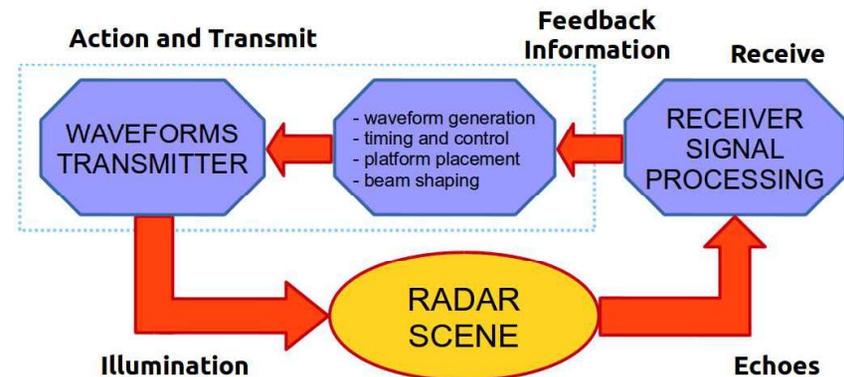
LUNCHTIME SEMINAR
di POLARIS World

Relatori: **Alfonso Farina**, Leonardo Consultant
Luca Timmereri, NATO/LoS - CTO/Capability

Cognitive radars are systems based on the perception-action cycle of cognition that sense the environment, learn from it relevant information about the target and the background, then adapt the radar sensor to optimally satisfy the needs of their mission according to a desired goal.

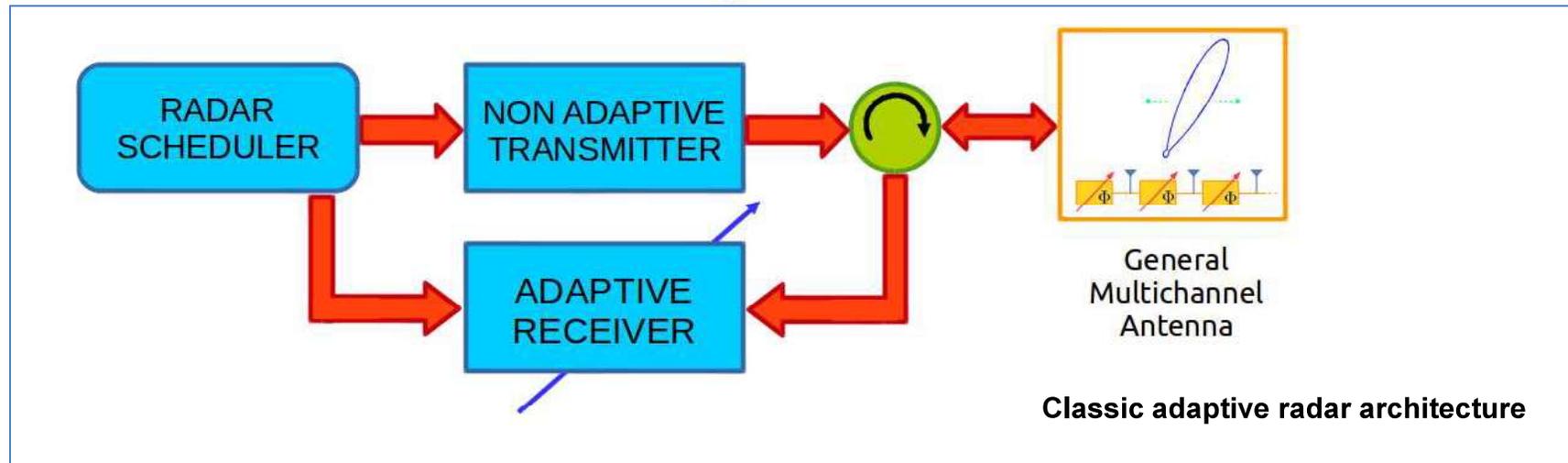
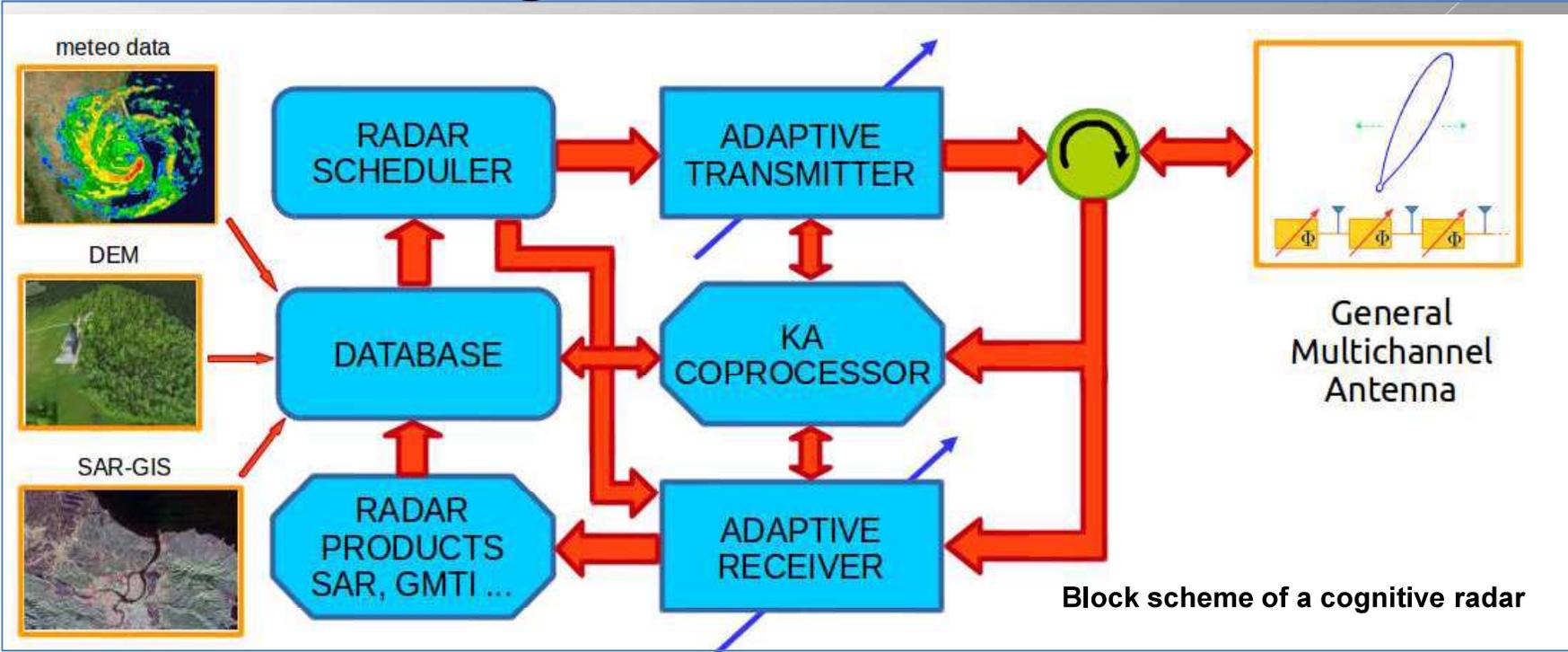


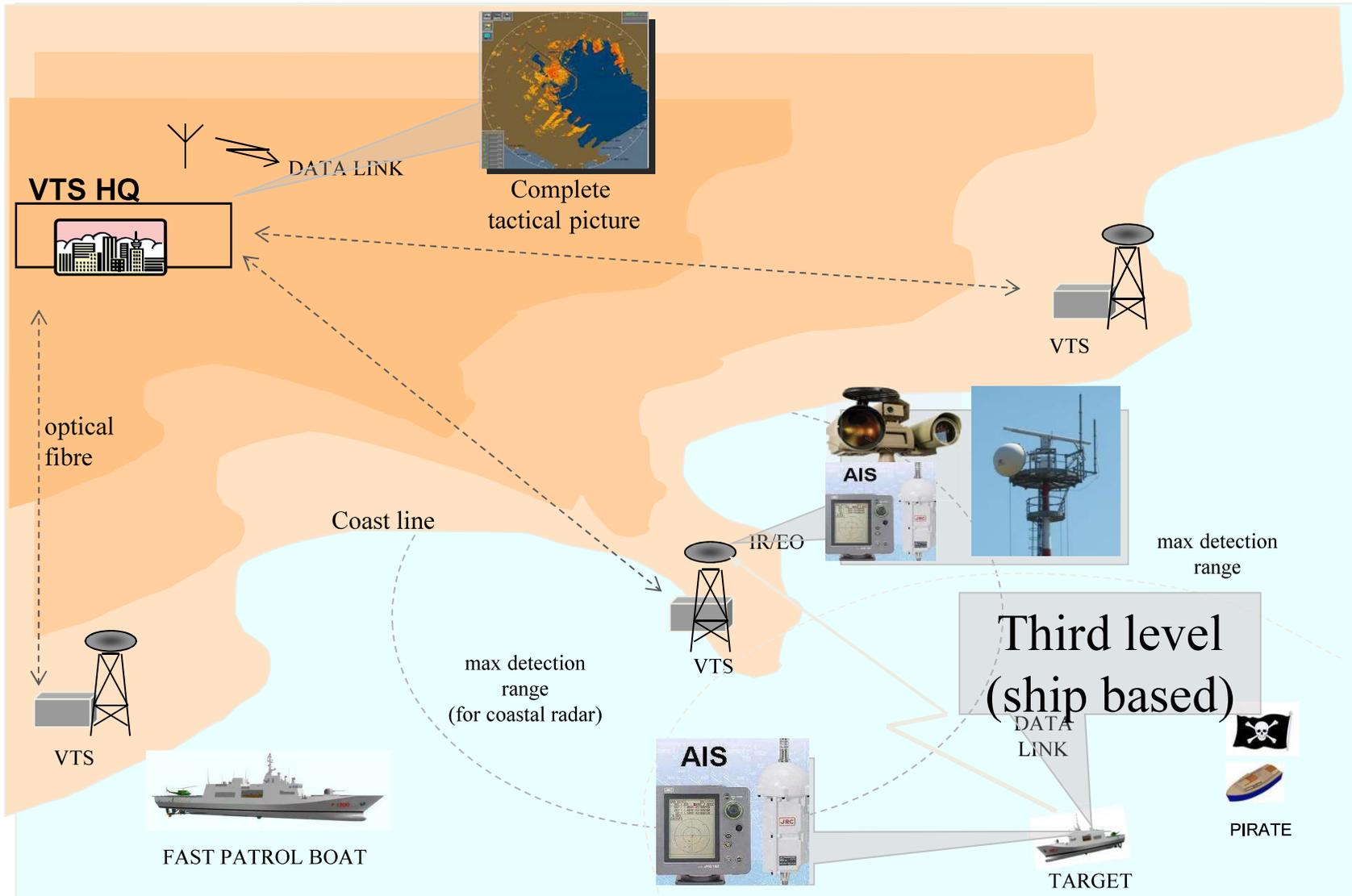
Credit: /



NATO lecture, EN-SET-216 -06

Cognitive radar 2/2



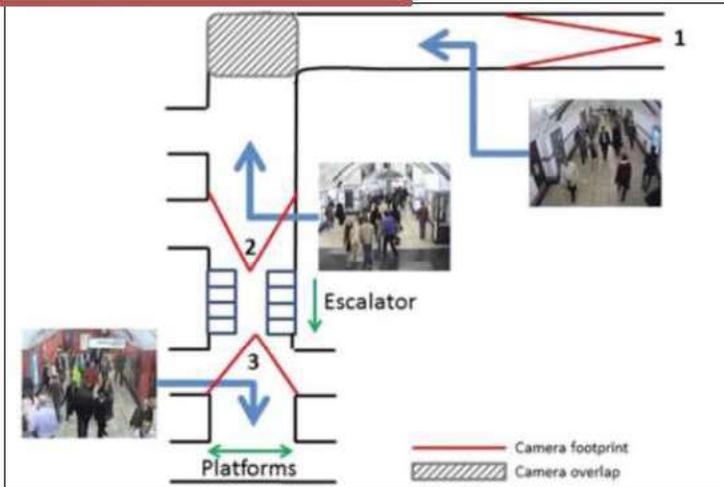


PCT application number:
WO2012017470 (A1)

https://worldwide.espacenet.com/publicationDetails/biblio?CC=WO&NR=2012017470&KC=&locale=en_EP&FT=E#



Non collaborative



Face recognition in the wild with central processing

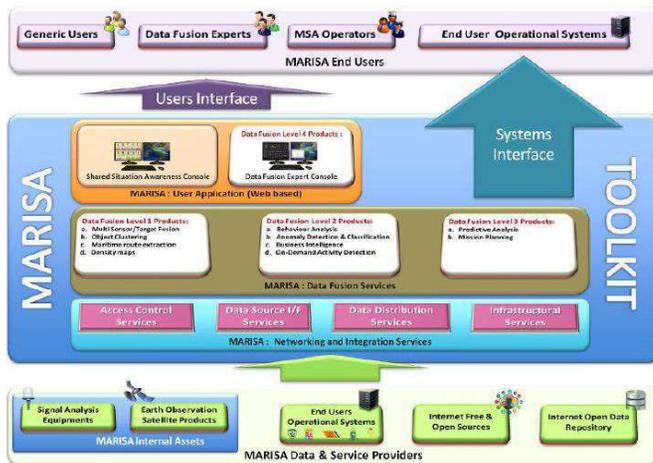
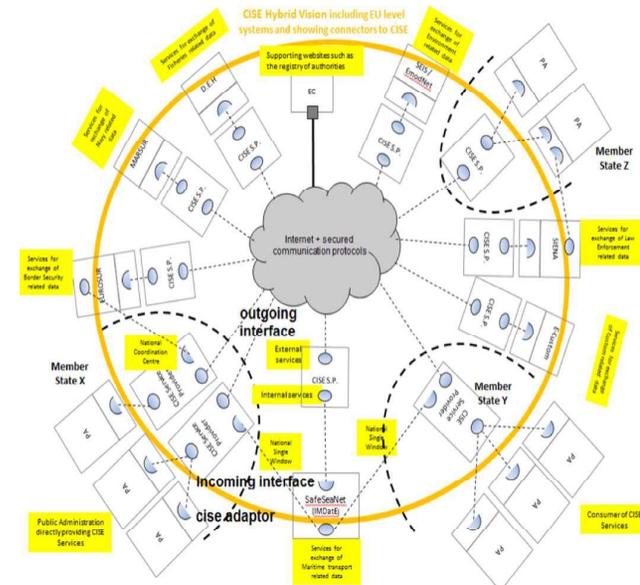
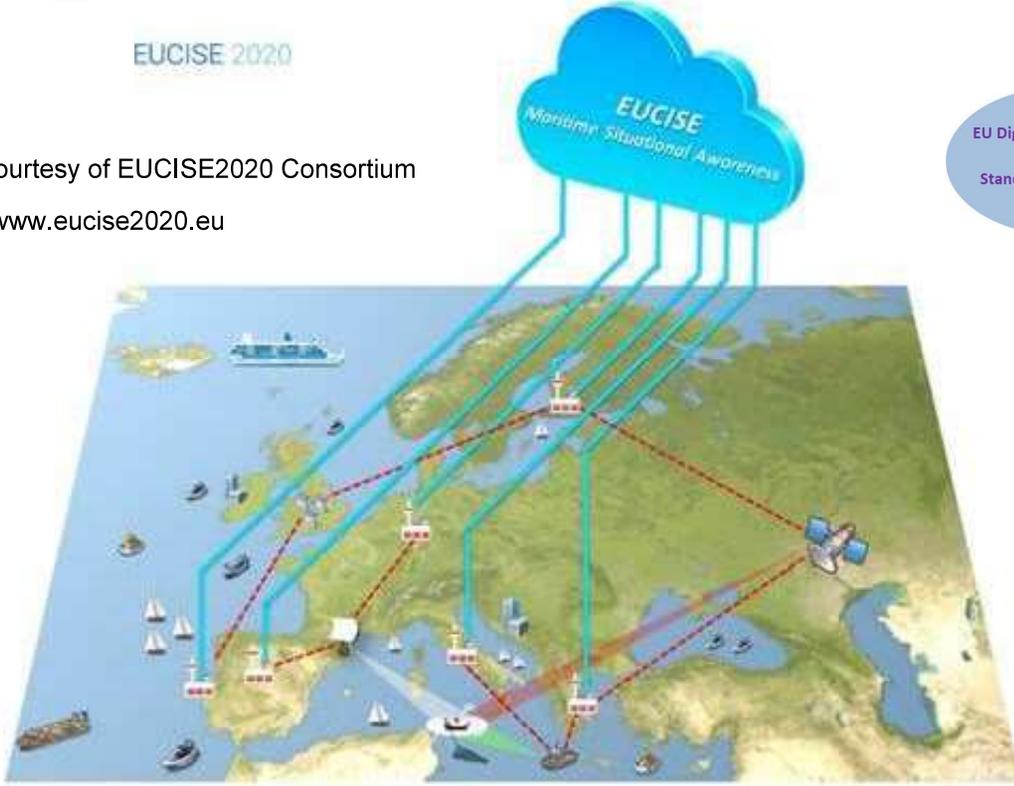


Collaborative



EUCISE 2020

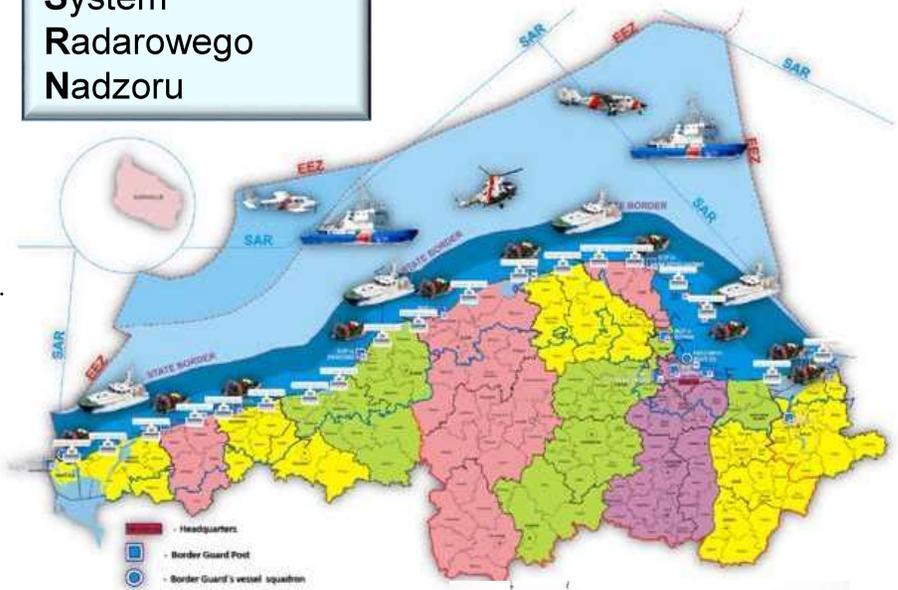
Courtesy of EUCISE2020 Consortium
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